

**MASTER AGREEMENT #051926****CATEGORY: Pre-Engineered Buildings with Related Materials and Services****SUPPLIER: Construction Consulting Solutions dba Reliant Construction**

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and Construction Consulting Solutions dba Reliant Construction, 4775 Centennial Blvd., Suite #104, Colorado Springs, CO 80919 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

**Article I:
General Terms**

The General Terms in this Article I control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article II), and between Supplier and Participating Entity (Article III), respectively. These Article I General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- A. **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- B. **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- C. **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing Sourcewell's Cooperative Purchasing Program Master Agreements.

- D. **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

Term. This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on July 21, 2030, unless it is cancelled or extended as defined in this Agreement.

1. **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 2. **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- E. **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- F. **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #051926 ("RFP") to Participating Entities. In Scope solutions include:

Sourcewell is seeking proposals for Pre-Engineered Buildings with Related Materials and Services including, but not limited to:

- a. Steel frame buildings, wood frame metal buildings, hybrid wood and steel buildings, precast concrete, and prefabricated buildings; and
 - b. Services complementary to the solutions described in Section 1. a. above, including design build services, site preparation, installation, demolitions and disposal of existing structures, inspection, repair, and maintenance. However, this solicitation should NOT be construed to include "services only" solutions.
- G. **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- H. **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- I. **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- J. **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

K. **Open Market.** Supplier's open market pricing process is included within its Proposal.

L. **Supplier Representations:**

1. **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
2. **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
3. **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

M. **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

N. **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

O. **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).**

1. Sourcewell issued the RFP for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entities. Sourcewell did not issue the RFP or award any master agreement under a federal award. Participating Entities are responsible for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements.
2. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. The terms and conditions of Attachment 1 apply when a Participating Entity accesses Supplier's Included Solutions using FEMA funding sources and to other federal funding sources, as applicable. Participating Entities may have additional requirements based on specific funding source terms or conditions. Participating Entities will be responsible for notifying suppliers of any applicable

requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.

- All references to “recipient,” “non-federal entity,” or “subrecipient” should be interpreted to mean the Participating Entity accessing Included Solutions under this Agreement;
- All references to “supplier” or “contractor” should be interpreted to mean the Supplier;
- All references to “subcontractor” should be interpreted to mean subcontractors of Supplier offering the Included Solutions;
- None of the references should be interpreted as reference to Sourcewell; and
- None of the terms or conditions within this Section should be interpreted to obligate Sourcewell in any way.

Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity’s compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing this Master Agreement.

EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. **The Supplier further certifies** that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

BUY AMERICAN PROVISIONS COMPLIANCE. Sourcewell issues solicitations for indefinite quantity cooperative purchasing master agreements which are made available to eligible public agencies. Sourcewell does not issue its solicitations or award its master agreements under any federal award, or specifically under any federal procurement standards related to Buy American or domestic preference. When utilizing federal funding, non-federal entities maintain responsibility for compliance with any specific requirements of the funding award including Buy American. Agencies should specifically verify whether the prospective purchasing implicates Buy American or other domestic preference requirements prior to executing any transaction document with suppliers. When domestic preference requirements are applicable, purchasing agencies must notify suppliers of requirements and either apply the appropriate preferences or secure an appropriate exemption and properly document the process prior to completing a purchase. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the

highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322. Participating Entities will be responsible for notifying suppliers of any applicable requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.

**Article II:
Sourcewell and Supplier Obligations**

The Terms in this Article II relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- A. **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- B. **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
- Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- C. **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
- Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- D. **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- E. **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

- F. **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- G. **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- H. **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- I. **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- J. **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

- K. **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- L. **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- M. **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- N. **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- O. **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- P. **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- Q. **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.
- R. **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.
- S. **Grant of License.**

1. During the term of this Agreement:

- a. **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
- b. **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

2. Limited Right of Sublicense. The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

3. Use; Quality Control.

- a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

4. Termination. Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

T. Venue and Governing law between Sourcewell and Supplier Only. The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

U. Severability. If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that

provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

- V. **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
1. **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
 - \$1,500,000 each occurrence Bodily Injury and Property Damage
 - \$1,500,000 Personal and Advertising Injury
 - \$2,000,000 aggregate for products liability-completed operations
 - \$2,000,000 general aggregate
 2. **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
 3. **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
 4. **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.
 5. **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

- W. **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' **written** notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- X. **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of **material** breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article III: Supplier Obligations to Participating Entities

The Terms in this Article III relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article I General Terms control over any conflict with this Article III. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- A. **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- B. **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs. Participating Entities are encouraged to establish flexibility delivery schedules whenever possible.
- C. **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- D. **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

- E. **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.
- F. **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
- G. **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- H. **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar **document** extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

ATTACHMENT 1**PROVISIONS FOR PARTICIPATING ENTITIES' PROCUREMENTS UNDER UNITED STATES FEDERAL GRANT-FUNDED AWARDS AND FEMA AWARDS**

Sourcewell's Cooperative Purchasing Program Master Agreements are available to Participating Entities. A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding, including through the Federal Emergency Management Agency (FEMA), to purchase solutions from the Master Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200.

Participating Entities may have additional requirements based on specific funding source terms or conditions. Accordingly, Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing the Master Agreement.

Within this Attachment:

- All references to "federal" should be interpreted to mean the United States federal government. All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing the Master Agreement;
- All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
- All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the solutions under the Master Agreement;
- None of the references should be interpreted as reference to Sourcewell; and
- None of the terms or conditions within this Attachment should be interpreted to obligate Sourcewell in any way.

The following terms and conditions apply when a Participating Entity accesses Supplier's solutions under the Master Agreement using United States federal funding sources.

A. Davis-Bacon Act, As Amended (40 U.C.S. § 3141-3148).

When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Suppliers must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, Suppliers must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage

determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Suppliers and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each Supplier or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

B. Copeland "Anti-Kickback" Act.

1. **Supplier.** The Supplier shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. Part 3 as may be applicable, which are incorporated by reference into this contract.
2. **Subcontracts.** The Supplier or subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.
3. **Breach.** A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a Supplier and subcontractor as provided in 29 C.F.R. § 5.12.

C. Contract Work Hours And Safety Standards Act (40 U.S.C. § 3701-3708).

1. **Overtime requirements.** No Supplier or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.
2. **Violation; liability for unpaid wages; liquidated damages.** In the event of any violation of the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5) the Supplier and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such Supplier and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each

individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5), in the sum of \$27 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5).

3. **Withholding for unpaid wages and liquidated damages.** The grant recipient or sub-recipient shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the Supplier or subcontractor under any such contract or any other federal contract with the same prime Supplier, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime Supplier, such sums as may be determined to be necessary to satisfy any liabilities of such Supplier or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (b)(2) of this section (29 C.F.R. §5.5).

4. **Subcontracts.** The Supplier or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (b)(1) through (4) of this section (29 C.F.R. §5.5) and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (4) of this section (29 C.F.R. §5.5). Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

D. Rights To Inventions Made Under a Contract or Agreement.

If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

E. Clean Air Act (42 U.S.C. § 7401-7671q.) And The Federal Water Pollution Control Act (33 U.S.C. § 1251-1387).

Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

F. Debarment And Suspension (Executive Orders 12549 And 12689).

A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).

Suppliers who apply or bid for an award of more than \$100,000 shall file the required certification. Each tier certifies to the tier above that it will not and has not used federally appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the federal awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

If applicable, Suppliers must sign and submit the following certification to the NFE with each bid or offer exceeding \$100,000:

"APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal,

amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, Title 31, U.S.C. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Supplier, _____, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Supplier understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Signature of Supplier's Authorized Official

Name and Title of Supplier's Authorized Official

Date

H. Record Retention Requirements.

To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. Energy Policy And Conservation Act Compliance.

To the extent applicable, Supplier must comply with the mandatory standards and policies relating to

energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. Buy American Provisions Compliance.

Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. Access to Records (2 C.F.R. § 200.336).

Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents. (For FEMA funded projects see paragraph X.)

L. Procurement of Recovered Materials (2 C.F.R. § 200.322).

A non-federal entity that is a state agency or agency of a political subdivision of a state and its Suppliers must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. Federal Seal(s), Logos, And Flags.

The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval. (For FEMA funded projects see paragraph X.)

N. No Obligation by Federal Government.

The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. Program Fraud and False or Fraudulent Statements or Related Acts.

The Supplier acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. Federal Debt.

The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. Conflicts Of Interest.

The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. Executive Order 13224.

The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. Prohibition On Certain Telecommunications and Video Surveillance Services or Equipment.

To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216. (For FEMA funded projects see paragraph X.)

T. Domestic Preferences for Procurements.

To the extent applicable, Supplier certifies that during the term of this Contract, and any underlying contracts with Participating Entities, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

U. Build America, Buy America Act (BABAA).

Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote.

Contractors and their subcontractors who apply or bid for an award for an infrastructure project subject to the domestic preference requirement in the Build America, Buy America Act shall file the required certification to (insert name of recipient/subrecipient) with each bid or offer for an

infrastructure project, unless a domestic preference requirement is waived by the federal awarding agency. Contractors and subcontractors certify that no federal financial assistance funding for infrastructure projects will be provided unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States. BABAA, Pub. L. No. 117-58, §§ 70901-52. Contractors and subcontractors shall also disclose any use of federal financial assistance for infrastructure projects that does not ensure compliance with BABAA domestic preference requirements. Such disclosures shall be forwarded to the recipient who, in turn, will forward the disclosures to the federal awarding agency; subrecipients will forward disclosures to the passthrough entity, who will, in turn, forward the disclosures to the federal awarding agency.

V. Partnerships with Faith-Based and Neighborhood Organizations (Executive Order 14015, Feb. 14, 2021; Federal Register, Vol. 89, No. 43).

A faith-based organization that participates in this program retains its independence from the Government and may continue to carry out its mission consistent with religious freedom and conscience protections in Federal law.

A faith-based organization may not use direct Federal financial assistance from Participating Entity and/or the federal government to support or engage in any explicitly religious activities except when consistent with the Establishment Clause and any other applicable requirements. An organization, business, non-profit organization, partnership, limited liability corporation or partnership, corporation, individual, or other entity receiving Federal financial assistance also may not, in providing services funded by Participating Entity and/or the federal government, or in their outreach activities related to such services, discriminate against a program beneficiary or prospective program beneficiary on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice.

All organizations receiving federal money through Participating Entity to provide social services shall provide the following notice, in substance, to beneficiaries of the protections listed herein:

“Name of Organization:

Name of Program:

Contact Information for Federal Grant Program Office (name, phone number, and email address, if appropriate):

Because this program is supported in whole or in part by financial assistance from the Federal Government, we are required to let you know that:

- We may not discriminate against you on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice;
- We may not require you to attend or participate in any explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) that may be offered by our organization, and any participation by you in such activities must be purely voluntary;

- We must separate in time or location any privately funded explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) from activities supported with direct Federal financial assistance
- You may report violations of these protections, including any denials of services or benefits by an organization, by contacting or filing a written complaint with the grant program office using the contact information set forth above; and
- If you would like to seek information about whether there are any other federally funded organizations that provide these kinds of services in our area, please use the contact information set forth above.

This written notice must be given to you before you enroll in the program or receive services from the program, unless the nature of the service provided or exigent circumstances make it impracticable to provide the actual service. In such an instance, this notice must be given to you at the earliest available opportunity.”

W. Additional FEMA Recommended Provisions:

1. Prohibition on Contracting for Covered Telecommunications Equipment or Services.

a. Definitions. As used in this clause, the terms backhaul; covered foreign country; covered telecommunications equipment or services; interconnection arrangements; roaming; substantial or essential component; and telecommunications equipment or services have the meaning as defined in FEMA Policy 405-143-1, Prohibitions on Expending FEMA Award Funds for Covered Telecommunications Equipment or Services (Interim), as used in this clause—

b. Prohibitions.

- i. Section 889(b) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019, Pub. L. No. 115-232, and 2 C.F.R. § 200.216 prohibit the head of an executive agency on or after Aug.13, 2020, from obligating or expending grant, cooperative agreement, loan, or loan guarantee funds on certain telecommunications products or from certain entities for national security reasons.
- ii. Unless an exception in paragraph (3) of this clause applies, the contractor and its **subcontractors** may not use grant, cooperative agreement, loan, or loan guarantee funds from the Federal Emergency Management Agency to:
 - (a) Procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

- (b) Enter into, extend, or renew a contract to procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;
- (c) Enter into, extend, or renew contracts with entities that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system; or
- (d) Provide, as part of its performance of this contract, subcontract, or other contractual instrument, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system.

c. Exceptions.

- i. This clause does not prohibit Suppliers from providing—
 - (a) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or
 - (b) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.
- ii. By necessary implication and regulation, the prohibitions also do not apply to:
 - (a) Covered telecommunications equipment or services that:
 - (1) Are not used as a substantial or essential component of any system; and
 - (2) Are not used as critical technology of any system.
 - (b) Other telecommunications equipment or services that are not considered covered telecommunications equipment or services.

d. Reporting requirement.

- i. In the event the Supplier identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the Supplier is notified of such by a subcontractor at any tier or by any other source, the Supplier shall report the information in paragraph d.ii. of this clause to the recipient or subrecipient, unless elsewhere in this contract are established procedures for

reporting the information.

- ii. The **Supplier** shall report the following information pursuant to paragraph d.i of this clause:
 - (a) Within one business day from the date of such identification or notification: The contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.
 - (b) Within 10 business days of submitting the information in paragraph d.ii.(b) of this clause: Any further available information about mitigation actions undertaken or recommended. In addition, the Supplier shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.

- 2. **Subcontracts.** The Supplier shall insert the substance of this clause, including this paragraph, in all subcontracts and other contractual instruments.

- a. **Access to Records.** The Supplier agrees to provide (insert name of participating entity), (insert name of pass- through entity, if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Supplier which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

- i. The Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
 - ii. The Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

- b. **DHS Seal, Logo, and Flags.** The Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The Supplier shall include this provision in any subcontracts.

- c. **Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding.** This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. The Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

d. **Copyright and Data Rights.**

License and Delivery of Works Subject to Copyright and Data Rights.

The Supplier grants to the (insert name of participating entity), a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Supplier will identify such data and grant to the (insert name of participating entity) or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Supplier will deliver to the (insert name of participating entity) data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of participating entity).

e. **Build America, Buy America Act (BABAA) for Architectural and/or Engineering Contracts**

Build America, Buy America Act Preference.

Contractors and subcontractors agree to incorporate the Buy America Preference into planning and design when providing architectural and/or engineering professional services for infrastructure projects. Consistent with the Build America, Buy America Act (BABAA) Pub. L. 117- 58 §§ 70901-52, no federal financial assistance funding for infrastructure projects will be used unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States

051926-RLT

Sourcewell

Construction Consulting Solutions
dba Reliant Construction

Signed by:

Jeremy Schwartz

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By: _____

Jeremy Schwartz

Title: Chief Procurement Officer

Date: 7/21/2026 | 7:15 AM CDT

DocuSigned by:

Brad Hix

6F7F7976D5A942C...

By: _____

Brad Hix

Title: Vice President

Date: 7/20/2026 | 1:23 PM PDT

RFP 051926 - Pre-Engineered Buildings with Related Materials and Services

Vendor Details

Company Name:	Construction Consulting Solutions
Does your company conduct business under any other name? If yes, please state:	Reliant Construction
Address:	4775 Centennial Blvd Suite 104 Colorado Springs, CO 80919
Contact:	Bradley Hix
Email:	bradh@reliant-construction.com
Phone:	719-491-1178
Fax:	719-491-1178
HST#:	46-1905177

Submission Details

Created On:	Tuesday March 31, 2026 10:34:58
Submitted On:	Tuesday May 19, 2026 10:56:53
Submitted By:	Bradley Hix
Email:	bradh@reliant-construction.com
Transaction #:	141a1d81-010e-438d-bfed-12c9d6014470
Submitter's IP Address:	10.13.1.18

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Provide a concise response to each question. Do not attach additional documents to your response without providing a substantive response within the Specification Tables; attachments should be SUPPLEMENTAL to your answers. Do not leave answers blank; respond "N/A" if the question does not apply to your organization and include an explanation why it does not apply.

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, DBA, and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement. Entities that have not been awarded will not be added to an existing master agreement through the affiliation of the Proposer's corporate organization.

#	Question	Response *	
1	Provide the legal entity name of the Proposer authorized to submit this Proposal.	Construction Consulting Solutions, Inc. DBA Reliant Construction	*
2	In the event of award, is the entity named in Line Item 1, the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes, Reliant Construction will execute the master agreement with Sourcewell.	*
3	Identify all subsidiaries, DBA, authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal.	The authorized affiliates are: 1.Hartland Excavation Reliant Construction Joint Venture (HERCJV) - Hartland Excavation Reliant Construction is a Service-Disabled Veteran Owned Small Business (SDVOSB), together we are a certified joint venture general contractor. 2.Prime 5 Contracting, LLC is a Women-Owned Small Business	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	SAM - ZUTYSWL2K8M1	*
5	Provide your NAICS code applicable to Solutions proposed.	NAICS - 236220	
6	Proposer Physical Address:	4775 Centennial Blvd. Suite #104 Colorado Springs, CO 80919	*
7	Proposer website address (or addresses):	https://reliant-construction.com	*
8	Identify the Proposer's Authorized Representative, include name, title, address, email address, and phone number. The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer.	Brad Hix Vice President 4775 Centennial Blvd, Suite 104 Colorado Springs CO 80919 bradh@reliant-construction.com 719-491-1178	*
9	Identify the Proposer's primary contact for this	Craig Somers	*

	proposal, include name, title, address, email address, and phone number:	Regional Director 207 ½ Colorado Ave La Junta, Colorado 81050 craigs@reliant-construction.com 719-250-4894	
10	Identify the Proposer's other contacts for this proposal, if any, include name, title, address, email address, and phone number.	Jenni Somers Director of Marketing 207 ½ Colorado Ave La Junta, Colorado 81050 jennis@reliant-construction.com 970-420-7757	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

#	Question	Response *	
11	Provide a brief history of your company and industry longevity related to the requested Solutions.	Reliant Construction Reliant Construction was built on a long-standing partnership rooted in experience, integrity, and a commitment to quality. Since 1987, Wendel Torres and Brad Hix have worked together delivering general contracting, construction management, and design-build services to clients across the country. With more than three decades of combined experience, their collaboration has become a trusted name in construction throughout Colorado and beyond. In January 2000, Torres and Hix formally joined forces to establish Torix General Contractors, a firm focused on federal construction projects. As a Chief Metal Buildings builder, Torix was the largest distributor in 2006 and received numerous awards. After years of growth and achievement, Torix was sold in 2008, allowing the partners to realign with their long-term vision of client-focused service and operational excellence. Following the sale and completion of existing contracts in 2011, Torres and Hix dedicated time to mentoring small businesses and refining their approach to project delivery. This period of transition ultimately led to the founding of Construction Consulting Solutions, Inc., doing business as Reliant Construction, in 2013. Since opening its doors, Reliant Construction has established itself as a national, full-service general contractor committed to delivering high-quality construction services with efficiency, transparency, and clear communication. It serves a diverse client base, including municipalities, federal agencies, school districts, healthcare providers, developers, and private owners. In 2019, Reliant strengthened its capabilities by forming a strategic joint venture with Hartland Excavation, creating HERC, a Service-Disabled Veteran-Owned Small Business (SDVOSB) general contractor. That same year, Reliant began a key partnership with Varco Pruden Metal Buildings, further expanding its expertise and offerings in pre-engineered metal building systems, following the earlier legacy of working with Chief Metal Buildings	*

		through Torix. Reliant Construction is also an authorized American Buildings dealer, a subsidiary of Nucor Buildings Group. In addition, we are authorized dealers for Morton Buildings, Inc. and ElevenTen Systems, LLC. Throughout their careers, Torres and Hix have completed projects for organizations such as the City of Colorado Springs, the State of Colorado, El Paso County, the City and County of Denver, Denver International Airport, the U.S. Army Corps of Engineers, the Department of Veterans Affairs, and numerous private sector clients. Their work has earned recognition for excellence and reflects a consistent dedication to safety, quality, and client satisfaction. Reliant Construction has also developed strong partnerships within the commercial sector, working with respected clients such as Sodexo, Wells Fargo, and Goodwill, as well as premier hospitality and private organizations including The Broadmoor and Garden of the Gods Country Club. These relationships demonstrate the company's ability to deliver tailored construction solutions across a wide range of industries, from corporate and community-focused projects to high-end hospitality environments. Today, Reliant Construction continues to build on this legacy. Guided by a simple mission—to provide high-quality construction services in an efficient and transparent manner—the company remains focused on delivering projects that meet each client's unique needs while upholding the highest standards of craftsmanship and professionalism. Nucor Buildings Group Nucor Corporation has grown into North America's largest and most diversified steel and steel products company, with more than six decades of industry leadership and continuous innovation. Nucor has built its reputation on operational excellence, financial strength, and a long-term growth strategy focused on expanding capabilities, investing in advanced technologies, and delivering consistent value across market cycles. Nucor Buildings Group (NBG) was established to consolidate Nucor's expertise in pre-engineered building solutions, bringing together four renowned brands, American Buildings, CBC Steel Buildings, Kirby Building Systems, and Nucor Building Systems. Each of these brands brings decades of experience in the design and manufacture of custom pre-engineered metal building solutions, with strong regional presence and established customer relationships across North America. Operating as distinct brands allows NBG to leverage the specialized strength and localized market knowledge while maintaining the strength and resources to meet diverse customer needs with tailored solutions. This approach enhances our ability to offer targeted products, maintain local relationships, and respond quickly to market demands, thereby reinforcing our competitive advantage across the industry. Nucor Buildings Group has a nationwide network of over 2,800 Authorized Builders made up of design-build contractors serving communities throughout the United States and Canada. Our Authorized Builders are recognized leaders within their regions, delivering a comprehensive suite of services that includes general contracting, building erection, and complete design-build solutions.	
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		A key differentiator of Nucor Corporation and NBG is our vertically integrated business model. From sourcing recycled steel scrap, to producing high-quality steel, to manufacturing building components and complete systems, Nucor Corporation controls the entire value chain. This integration enhances supply chain reliability, supports consistent quality, and enables competitive pricing, delivering a strong overall value proposition to customers. It also allows NBG to respond quickly to market demands and provide dependable, end-to-end solutions for projects of all sizes and complexities. Through its long-standing history, integrated capabilities, and commitment to innovation, Nucor Buildings Group continues to be a leader in delivering high-performance building solutions across North America. Morton Buildings, Inc. Morton Buildings, Inc. traces its origins to 1903 when the company was founded as the Interlocking Fence Company. Over the past century, the organization has evolved into a nationally recognized leader in engineered building systems. Key milestones include construction of its first machine storage structure in 1949, the transition to manufacturing its own building materials in 1959, and the opening of its first sales office in Morton, Illinois in 1961. In 1964, the company adopted the name Morton Buildings and continued a steady trajectory of innovation, including the introduction of proprietary insulation systems, engineered truss designs, and advanced steel products. In 2017, Morton Buildings became a 100% employee-owned company through an Employee Stock Ownership Plan (ESOP), reinforcing its long-term commitment to quality, accountability, and customer satisfaction. Today, the company has more than a century of experience and has served hundreds of thousands of customers across the United States. Morton Buildings is a fully integrated provider of pre-engineered building systems, offering comprehensive services as a designer, manufacturer, and builder. The company delivers a wide range of structures using post-frame, hybrid wood/steel, and steel building systems tailored to commercial, agricultural, community, and municipal applications. Morton maintains a network of over 100 Construction Centers across the United States and multiple manufacturing facilities where it produces key building components including trusses, steel panels, and doors. This vertically integrated model allows Morton to control quality, improve scheduling efficiency, and deliver consistent outcomes nationwide. The company also provides repair and maintenance services, reinforcing its commitment to full lifecycle support for its buildings. Morton offers a comprehensive design-build project delivery method through its design-build program. Under this approach, Morton serves as the single point of responsibility for both design and construction, simplifying the contracting process for customers and municipalities. The company provides preliminary budgeting, conceptual layouts, engineering services, and full construction management. Morton self-performs the installation of the structural building envelope and uses its own trained construction crews, enhancing quality control and jobsite safety. Vertical integration enables Morton to manage materials, logistics, and scheduling more effectively, reducing project risk and improving cost certainty. The design-build approach also promotes collaboration and efficiency by aligning design and	
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		construction teams under a single contract. Morton Buildings offers a broad and scalable portfolio of solutions suitable for both private and public sector clients. These include office and administrative facilities, public works buildings, maintenance and fleet facilities, community centers, recreational buildings, aviation hangars, and education-related structures. The flexibility of post-frame construction allows for large clear-span interiors, energy-efficient envelopes, and adaptability to a wide range of end uses. Morton's in-house engineering capabilities ensure compliance with local, state, and national building codes, including requirements commonly found in municipal and institutional projects. In addition to new construction, Morton provides site coordination, foundation design, and ongoing service support, enabling a turnkey experience. The company's national footprint combined with localized construction centers allows it to deliver consistent quality while maintaining responsiveness to regional requirements. ElevenTen Systems ElevenTen Systems was founded in 2018 as Panel Point, with its original manufacturing operations located in a 20,000-square-foot facility in the Leeds Industrial Complex. From its inception, the company primarily focused on the design, fabrication, and delivery of mid-rise Cold-Formed Steel building systems, serving projects that required a high level of coordination between engineering, manufacturing, and construction execution. As demand for its panelized Cold-Formed Steel systems grew, the company expanded its operational footprint. In 2023, Panel Point was rebranded as ElevenTen Systems, reflecting the company's continued growth, broader capabilities, and long-term commitment to serving the construction industry with advanced prefabricated structural systems. That same year, ElevenTen transitioned from a 30,000-square-foot manufacturing facility in Kansas City, Missouri, to its current headquarters and production site in Shawnee, Kansas. The Shawnee location includes a 12-acre site and a 46,000-square-foot manufacturing facility, providing increased capacity for fabrication, staging, logistics, and future growth. The company continues to be led by its original founder, Eric Anderson, who remains actively involved in the business and oversees operations and sales throughout the United States. His continued leadership provides consistency in company direction, client relationships, and operational execution. ElevenTen has also made significant investments in its internal engineering capabilities. In 2020, then operating as Panel Point, the company hired its first structural engineer, bringing the design and engineering of its structures in-house. This allowed the company to better integrate engineering, manufacturing, and field installation requirements early in the project delivery process. In 2023, Kenny DeYoung, PE, SE, joined ElevenTen Systems as Director of Engineering, further expanding the company's structural design expertise. His addition strengthened ElevenTen's engineering capabilities beyond Cold-Formed Steel framing and broadened the company's ability to support more complex structural design solutions.	
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		Today, ElevenTen Systems operates as a vertically integrated provider of panelized Cold-Formed Steel and structural building systems, combining in-house engineering, manufacturing, project coordination, and national sales leadership from its Shawnee, Kansas facility.	
12	Describe what specific outcomes or deliverables your company anticipates upon receiving an award from Sourcewell.	Reliant Construction Reliant Construction has served as the prime subcontractor delivering design-build solutions to Sourcewell members throughout Colorado for the past eight years. As the contract holder, we are well-positioned to strengthen and expand this regional presence while continuing to grow nationally in collaboration with our manufacturing partners. This contract represents a significant milestone for Reliant Construction and means a great deal to our team and our vision for the future of the company. We see this partnership as more than just another project — it is a chance to continue building a strong, sustainable business that creates lasting value for our employees, partners, and community. Our previous experience participating in the SBA 8(a) program played a critical role in the successful growth and development of our former company, and we witnessed firsthand how meaningful contracts like this can create long-term success, stability, and lasting client relationships. Because of that experience, we fully understand the value and responsibility that comes with this contract, and we are committed to leveraging it to continue expanding our capabilities, strengthening our workforce, and positioning Reliant Construction for continued growth and long-term success. Nucor Buildings Group is one of our key strategic manufacturing partners supporting this RFP solution. Previously, Nucor Buildings Group held Sourcewell Contract #013019 for supply-only services. Through this partnership, Nucor Buildings Group will now be able to leverage its national network of more than 2,800 authorized builders representing four pre-engineered steel building brands: American Building Systems, Kirby Building Systems, CBC Steel Buildings, and Nucor Building Systems. Under our organization's proposed solution, these 2,800 builders will have the capability to directly serve Sourcewell members within their respective markets, significantly expanding upon the scope of Nucor's prior material-only Sourcewell contract. In addition, Morton Buildings can utilize their 100 company-owned Construction Centers throughout the United States to provide for Sourcewell members. ElevenTen Systems will also have the opportunity to broaden their market reach through this partnership by way of their internal expertise and trusted third-party installation crews. As our organization expands its marketing and sales efforts across these markets, Sourcewell members will benefit from enhanced access to higher-quality products and services, along with more competitive and cost-effective solutions within the pre-engineered building and related materials and services category. Please see Attachment_1_Reliant_Executive_Summary for additional information. Nucor Buildings Group Upon receiving a Sourcewell award, Nucor Buildings Group (NBG) expects to deliver strong value through our nationwide network of Authorized Builders	*

		and our partnership with Reliant Construction. Our Authorized Builder network provides local expertise and coverage across North America, allowing Sourcewell participating entities to quickly connect with experienced, qualified contractors who understand regional requirements and can efficiently execute projects. This approach supports faster response times, consistent quality, and reliable project delivery. In partnership with Reliant Construction, NBG will provide a coordinated and streamlined experience for Sourcewell members—from initial engagement through project completion. Together, we will support increased awareness, simplified procurement, and consistent use of the Sourcewell contract. Overall, Sourcewell members will benefit from access to a proven network of Authorized Builders, competitive and reliable solutions, and a more efficient path from project planning to completion. Morton Buildings, Inc. Morton Buildings expects the Sourcewell partnership to create mutual, measurable benefits for both organizations and participating agencies. From Morton's perspective, participation in the Sourcewell program is expected to: •Expand access to new public-sector market segments—including municipal, education, fire/public safety, and utility facilities—by enabling agencies to procure design-build solutions without traditional low-bid constraints. •Increase overall market reach and share by allowing eligible agencies that historically could not access Morton under low-bid procurement models to engage through a compliant, pre-awarded cooperative contract. •Support sustainable, scalable growth by aligning Morton's design-build delivery method with Sourcewell's cooperative purchasing solutions. From the Sourcewell member perspective, this partnership delivers: •Improved local access to qualified design-build solutions, particularly for agencies that have limited staff, compressed schedules, or complex project requirements. •Reduced procurement time and administrative burden, allowing members to focus resources on project outcomes rather than bid management. •Higher-value project outcomes, driven by early contractor involvement, cost certainty, constructability review, and a vertically integrated delivery model. •Expanded competition beyond lowest-price selection, enabling agencies to consider long-term value, durability, lifecycle cost, and schedule reliability. Overall, Morton expects the relationship to result in more projects successfully delivered for Sourcewell members, while helping Sourcewell expand utilization of a purchasing cooperative contract vehicle for vertical construction projects nationwide. Morton Buildings expects the Sourcewell partnership to create mutual, measurable benefits for both organizations and participating agencies. ElevenTen Systems ElevenTen Systems' objective is to deliver the most efficient, timely, and high-quality building solutions while continuously enhancing awareness,	
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		education, and overall value within the Sourcwell program and its member network. Upon receiving a Sourcwell award, we anticipate delivering faster, more predictable, and higher-quality project outcomes for Sourcwell members. Key deliverables will include successful project execution, measurable improvements in procurement efficiency, reduced construction timelines, enhanced cost control, and increased overall client satisfaction.	
13	Provide non-confidential indicators that demonstrate your organization's financial strength and long-term stability. Acceptable examples include such items as: • Annual revenue range (select a range—do not provide confidential statements) • Years in business • Publicly available SEC filings (if applicable) • Third party credit scores or ratings (e.g., D&B, bond ratings) • Letters of credit or financial backing from a banking institution Upload supporting documents (as applicable in the document upload section of your response). DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION. Refer to RFP Section VI. Subsection E. Disposition of Proposals.	Reliant Construction Reliant Construction has maintained successful continuous operations for more than 13 years, demonstrating long-term organizational stability, consistent growth, and sustained performance within the construction industry. The company sustains strong financial health supported by multi-million-dollar annual revenues, positive year-over-year profitability, healthy liquidity ratios, and disciplined financial management practices. Financial performance indicators reflect a stable and well-capitalized organization with the ability to effectively manage operational obligations, support ongoing project execution, and sustain future growth initiatives. Reliant Construction maintains robust working capital and favorable liquidity positions, demonstrating the company's ability to meet short-term obligations while continuing to invest in personnel, equipment, technology, and operational infrastructure. The organization also maintains a balanced debt structure and strong asset performance consistent with industry benchmarks. The company has established long-standing banking and surety relationships and maintains bonding capacity appropriate for commercial construction operations. Additional financial backing or bonding documentation can be provided upon request. Reliant Construction's continued growth, repeat client relationships, and disciplined operational management reflect the company's long-term financial stability and commitment to delivering reliable, high-quality services. Please see additional information in these two attached documents: • Attachment_2_Reliant_Construction_Financial_Attachment • Attachment_3_Reliant_Construction_Letter_of_Good_Standing Nucor Buildings Group Nucor Buildings Group is a division of Nucor Corporation, the largest steel producer and recycler in North America. Nucor has demonstrated consistent financial strength and long-term stability through disciplined capital allocation, a diversified product portfolio, and a strategy focused on sustainable growth and value creation across economic cycles. Over the past several years, Nucor has successfully expanded its capabilities through significant capital investments, increased participation in higher-value downstream products, and maintained strong free cash flow generation. This approach has enabled the company to grow while maintaining a conservative balance sheet and industry-leading performance metrics.	*

		Non-Confidential Financial Strength Indicators: •Annual Revenue Range: Nucor Corporation has generated annual revenues in the range of approximately \$30 billion to over \$40 billion in recent years, reflecting its scale as one of the largest and most diversified steel producers in North America. •Years in Business: Nucor was founded in 1955, with more than 65 years of continuous operation and growth. •Please reference the most recent SEC form 10-K attachment: Attachment_4_Nucor_Financial •Publicly available SEC Filings: As a publicly traded company listed on the New York Stock Exchange (ticker: NUE), Nucor regularly files SEC Form 10-K and 10-Q reports, which are publicly available through its Investor Relations website and the U.S. Securities and Exchange Commission. •Credit Ratings: Nucor maintains investment-grade credit ratings, including approximately A- (S&P and Fitch) and A3 (Moody's), which are among the highest ratings in the U.S. steel industry and reflect the company's strong balance sheet, liquidity, and financial discipline. •Recent Financial Performance Indicators (Publicly Available): - o First quarter 2026 net sales of approximately \$9.5 billion and strong earnings performance, reflecting continued demand across key markets. - o Approximately \$2.48 billion in cash and short-term investments and an undrawn revolving credit facility, demonstrating strong liquidity. Morton Buildings, Inc. •Annualrevenue range is \$550-\$650 MM •120+ years in business •Thirdpartycreditscoresorratings: Duns Number: 00-516-3753 •Lettersofcreditorfinancialbackingfromabankinginstitution, \$50+ MM of unutilized revolver capacity ElevenTen Systems ElevenTen Systems maintains a line of credit with Academy Bank. The facility has been in place since June 26, 2023. Please see: Attachment_5_ElevenTen_Credit Letter	
14	Describe your US market share for your proposed Solutions. OR Provide the number of US Education and Government entities you have served over the past three (3) years, along with the total number of states where you have made sales.	Reliant Construction Over the past three years, Reliant Construction has successfully completed 29 projects within the educational and government sectors, consisting of six educational facilities and 23 public-sector government projects. These projects encompassed a broad range of technically complex construction and renovation scopes, including historic preservation and restoration, fire station construction and modernization, behavioral and mental health facilities, higher education capital improvement programs, sheriff's department training centers, and critical infrastructure upgrades for the Colorado Department of Transportation (CDOT) and the Federal Highway Administration (FHWA). Educational sector work included K–12 school renovations, career and technical education (CTE/VoTech) facilities, and higher education campus improvements designed to support evolving academic, operational, and workforce development needs. Government-sector projects involved specialized facility upgrades such as vehicle maintenance bays, operational support buildings, and mission-critical public safety infrastructures requiring	*

		coordination with occupied facilities, phased construction schedules, and adherence to stringent state and federal compliance standards. Throughout these projects, Reliant Construction demonstrated extensive experience managing and complying with diverse public funding source requirements, including federal, state, municipal, and grant-funded programs. Project teams maintained strict adherence to applicable procurement procedures, reporting protocols, prevailing wage requirements, documentation standards, budget accountability measures, and agency-specific compliance regulations to ensure successful project delivery and funding eligibility. Reliant Construction successfully delivered 10 projects over the past three years utilizing the Sourcwell cooperative purchasing program, which provided public agencies and educational institutions with a streamlined and compliant procurement pathway for construction services. Reliant Construction leveraged the Sourcwell contract vehicle to accelerate project initiation, reduce administrative procurement burdens, and maintain competitive, transparent pricing while adhering to all applicable public contracting requirements. The cooperative purchasing approach enabled clients to efficiently execute time-sensitive capital improvements, facility renovations, and infrastructure upgrades while maintaining compliance with local, state, and federally funded procurement standards. Nucor Buildings Group Made up of our four metal building brands, Nucor Buildings Group is the largest manufacturer of pre-engineered metal building systems based on market share within the Metal Building Manufacturers Association (MBMA). As an active MBMA member, we participate in comprehensive industry benchmarking across various key performance indicators. This consistent focus on operational excellence and industry leadership has positioned Nucor Buildings Group as the highest-volume producer in the North American metal building industry. Based on 2024 data, among the MBMA's 38 member companies, Nucor Buildings Group holds an estimated market share of 28% in the United States. Across specific end-use segments, Nucor Buildings Group maintains a strong share within the government market. Based on data from the past three years, NBG has consistently captured approximately 25–30% of projects within the government administration and services category, as well as approximately 20% of educational facility projects. This sustained performance reflects our proven ability to support public-sector customers with reliable project delivery, consistent quality with our nationwide Builder network coverage. Morton Buildings, Inc. Morton Buildings, Inc. consistently maintains an estimated 5% share of the U.S. post-frame pre-engineered building market year over year. ElevenTen Systems ElevenTen Systems maintains an estimated 5% market share of the prefabricated building solutions industry in the United States.	
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15	Describe your Canadian market share for your proposed Solutions. OR Provide the number of Canadian Education and Government entities you have served over the past three (3) years, along with the total number of provinces where you have made sales.	Reliant Construction Although Reliant Construction does not currently have an established presence in Canada, our strong partnerships with strategic partners and their local builders, combined with this contract opportunity, will enable us to leverage Sourcewell Members to foster new relationships and successfully deliver Design-Build turnkey construction projects at the highest level. Following an award, we have committed resources ready to support our entry into the Canadian market and actively pursue Sourcewell opportunities. Nucor Buildings Group Nucor Buildings Group maintains a strong and growing presence in the Canadian market as part of our broader North American footprint. Supported by our multi-brand approach, Canadian Authorized Builders, and local sales representatives, we deliver consistent, high-quality pre-engineered metal building solutions across Canada. Based on recent market data, Nucor Buildings Group holds an estimated market share of approximately 27% in Canada. This position reflects our ability to effectively serve a wide range of end-use markets through a well-established Authorized Builder network, reliable supply chain, and proven project execution capabilities.	*
16	Does your organization have any ongoing or completed bankruptcy proceedings, or have you been included as a possible Responsible Party within the past seven years? If yes, please explain. The proposer must provide notice in writing to Sourcewell if it enters bankruptcy proceedings at any time during the pendency of this RFP.	None of the following organizations — Reliant Construction, Nucor Buildings Group, Morton Buildings, Inc., and ElevenTen Systems — have any ongoing or completed bankruptcy proceedings, nor have they been included as a possible Responsible Party within the past seven years.	*
17	Does your organization have any current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven	None of the following organizations — Reliant Construction, Nucor Buildings Group, Morton Buildings, Inc., and ElevenTen Systems — have any past debarments or suspensions, nor have they been included as a possible Responsible Party within the past seven years.	*

	years? If so, please explain. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.		
18	Describe any relevant industry awards or achievements that your organization has received in the past three (3) years, including the year received.	Reliant Construction •Varco Pruden 2024 Cumulative Sales Award exceeding \$1 million for the Western Sales Region •The Varco Pruden 5 Year Anniversary Award in 2023 In addition to the awards we have received over the past three years, we were honored with the 2021 Government Services Builder of the Year Award. This recognition was presented for our work on a Sourcewell project involving the construction of a fire station for the City of Las Animas, Colorado. The award also reflected our exceptional commitment and performance as part of the previous Sourcewell pre-engineered buildings and related materials services contract held by BlueScope Construction and its national network of Varco Pruden and Butler builders. Notably, we were recognized as the top-performing Sourcewell contractor among more than 1,500 authorized builders within the BlueScope Buildings North America network. Nucor Buildings Group Over the past three years, Nucor Corporation and its affiliated brands within Nucor Buildings Group have received extensive recognition for excellence in manufacturing, safety, innovation, sustainability, and workplace culture. Nucor Corporation, North America's largest steel manufacturer and recycler, was recognized as General Motors' Supplier of the Year for Non Fabricated Steel for four consecutive years from 2019 through 2022, becoming the first electric arc furnace steelmaker to earn this distinction. In addition, Nucor ranked #1 in its industry on Fortune's World's Most Admired Companies list for three consecutive years and was named to Fast Company's World's Most Innovative Companies list in 2024, ranking sixth in the manufacturing category. Nucor also earned multiple national workplace honors from Comparably during 2023, 2024, and 2025, including Best Company Culture, Best CEO, Best Company for Women, Best Company Compensation, Best Career Growth, and Best Company Outlook, reflecting strong leadership and teammate engagement. Further corporate level recognitions during this period include Forbes' America's Best Large Employers, Barron's Top 100 Sustainable Companies, and Great Place to Work® certification, with 88% of employees stating Nucor is a great place to work. Nucor Buildings Group and its brands—American Buildings, Nucor Building Systems, Kirby Building Systems, and CBC Steel Buildings—received widespread Metal Building Manufacturers Association (MBMA) Safety Excellence Awards during the 2022 through 2024 performance years. These	*

		awards include Superior Safety Awards for facilities achieving zero OSHA recordable incidents and Safety Performance Awards for plants operating at or below 50% of the industry average incident rate, with recognized locations spanning Indiana (Waterloo), Texas, South Carolina, Utah, Virginia, California, and Tennessee. Several facilities have also achieved OSHA Voluntary Protection Program (VPP) certification. In addition, Authorized Builders across all Nucor Buildings Group brands are consistently recognized in Metal Construction News' annual Top Metal Builders listings. Brand specific achievements further demonstrate Nucor Buildings Group's industry leadership, such as American Buildings' annual Excellence in Design Awards with project submissions from Authorized Builders across government, institutional, manufacturing, transportation, and commercial sectors. Builders are awarded for their architectural impact, thoughtful design, and innovative use of metal building systems. Further recognition of our Authorized Builders is demonstrated in annual awards including Cumulative Sales Awards, Top Volume Builder Awards, and Sales Achievement Awards. These programs highlight strong builder partnerships and sustained market performance. Morton Buildings, Inc. Morton Buildings has been recognized in Newsweek's "America's Greatest Workplaces" •America's Greatest Workplaces for Diversity – 2024 •America's Greatest Workplaces – 2024 •America's Greatest Workplaces for Parents & Families – 2025	
19	What percentage of your sales were to the government sector in the past three (3) years? This and the following line should not exceed 100%.	Reliant Construction Reliant Construction's total projects attributed to the government sector over the past three years is approximately 25-30%. Nucor Buildings Group Nucor Buildings Group's total projects attributed to the government sector over the past three years is approximately 3%. Morton Buildings, Inc. Morton Buildings, Inc., total projects attributed to the government sector over the past three years is approximately 2%.	*
20	What percentage of your sales were to the education sector in the past three (3) years? This and the previous line should not exceed 100%.	Reliant Construction Reliant Construction's total projects attributed to the education sector over the past three years is approximately 30-35%. Nucor Buildings Group Nucor Buildings Group's total projects attributed to the education sector over the past three years is approximately 6%. Morton Buildings, Inc Morton Buildings, Inc., total projects attributed to the education sector over the past three years is approximately 1%. ElevenTen Systems ElevenTen Systems education market sector included 2% for years 2024 and	*

		2025. In 2026, the market share is 50-60% year-to-date.	
21	List all state and cooperative purchasing agreements that you hold. Include the sales volume for each of these agreements over the past three (3) years.	We do not hold any state or cooperative purchasing agreements. However, Reliant Construction has successfully completed 10 Sourcewell projects over the past three years as the prime and only subcontractor.	*
22	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. Include the sales volume for each of these contracts over the past three (3) years.	Reliant Construction and our strategic partners do not currently hold a GSA Schedule contract or Standing Offers and Supply Arrangements (SOSA). We view this as a significant advantage for Sourcewell members, as it allows us greater flexibility and competitiveness in our pricing structure. Without the constraints associated with federal contract vehicles—such as compliance with the Price Reduction Clause—we are able to offer Sourcewell members our Most Favored Customer (MFC) pricing. Additionally, when working with Sourcewell members facing strict budget limitations, we can tailor cost-effective facility solutions to meet their specific needs without impacting pricing obligations tied to other contract vehicles.	*

Table 2B: References/Testimonials

Line Item 23. Supply reference information from three customers **who are eligible** to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Sawtooth National Forest	Casey Johnson	(208) 212-7817	*
Goodwill of Colorado	Clint Peterson	(719) 618-3387	*
US Army Corp of Engineers	Brian King	(719) 313-8225	*
Kingsbury Fish and Wildlife	Michael Johnson	(317) 233-1101	
Junior Achievement of Northern Indiana	Erin Cote	(309) 527-1577	

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable.

#	Question	Response *	
24	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your	Reliant Construction Reliant Construction is best described as a service provider and authorized dealer/reseller of pre-engineered building systems and related construction services. As a national design-build general contractor, we specialize in the delivery of turnkey construction solutions, including the procurement and installation of pre-engineered building systems and associated materials. Reliant Construction is an authorized dealer for Nucor Buildings Group, Morton Buildings, and ElevenTen Systems, providing comprehensive building solutions across a broad range of industries. Our organization offers expertise through a	

	organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	diverse portfolio of leading manufacturers, including Nucor's four major brands—Nucor Building Systems, American Buildings, CBC Steel Buildings, and Kirby Building Systems—for pre-engineered steel-framed buildings, as well as Morton Buildings for pre-engineered wood-frame metal buildings and ElevenTen Systems for prefabricated building solutions. These strategic partnerships enable Reliant Construction to leverage nationwide networks of sales, engineering, manufacturing, and execution teams to ensure efficient project delivery and consistent quality across the country. Written authorizations from each manufacturer have been included as required. Please refer to Attachments: •Attachment_7_Nucor_Supply_Letter •Attachment_8_Morton_Supply_Letter •Attachment_9_ElevenTen_Supply_Letter Our organization's national delivery structure is as follows: •Reliant Construction's sales and execution forces are company owned and operated. •Nucor's national sales and service forces are company owned. Their network of approximately 2,800 authorized builders consists of independent, third-party entities. •Morton Buildings' national sales, service, and installation teams are company owned and operated. •ElevenTen Systems' manufacturing operations are company owned and supported by a national network of independent, third-party installation partners. This combination of company-owned personnel and strategic manufacturer partnerships allows Reliant Construction to provide responsive service, scalable delivery capabilities, and nationwide project support for the products and services proposed in this RFP. Nucor Buildings Group Nucor Buildings Group (NBG) is a manufacturer of custom pre-engineered metal building systems, supported by a fully integrated internal sales and service organization and an extensive network of independent Authorized Builders across North America. NBG employs a dedicated internal sales force of more than 100 full-time professionals, including District Sales Managers (DSMs), Regional Sales Managers (RSMs), and Sales Managers (SMs), who are direct employees of Nucor Buildings Group. These team members are strategically located throughout the United States and Canada to provide localized support and maintain close relationships with customers. In addition, National Accounts Sales Managers support customers with multi-location or national project needs, ensuring consistent service and coordination across regions. Nucor Buildings Group operates six full-service manufacturing and service facilities located in South Carolina, Tennessee, Indiana, Illinois, Texas, and Utah, with additional service center offices in California, Ohio, and Georgia.	
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		Each facility is staffed by NBG employees who provide comprehensive support across the full project lifecycle, including pre-sale, estimating and engineering, project management, customer service, production, quality assurance, field support, and ongoing training. This integrated service model ensures continuity, accountability, and a high level of responsiveness throughout the design, manufacturing, and delivery process. All service personnel are direct employees of Nucor Buildings Group. NBG complements its internal team with a network of approximately 2,800 Authorized Builders across the United States and Canada. These Authorized Builders are independent contractors (not employees of NBG) and represent some of the most experienced design-build professionals in the industry. Authorized Builders provide a range of services, including general contracting, building erection, and full turnkey design-build solutions. Their deep knowledge of local markets, building codes, and permitting requirements enables efficient project execution and enhances the overall customer experience. NBG's delivery model combines its internal sales and service teams with its Authorized Builder network to provide a seamless, end-to-end solution. Internal sales and service teams work directly with customers and builders to support project development, while Authorized Builders manage local execution and construction. This collaborative approach ensures strong alignment, clear communication, and consistent project delivery across all regions. Morton Buildings, Inc. Morton Buildings is a designer, manufacturer, and erector of pre-engineered buildings. We deliver our products and services through a nationwide network of more than 100 company-owned Construction Centers located throughout the continental United States. Each Construction Center is staffed with local sales, project management, and construction personnel dedicated to serving local Sourcewell members and ensuring responsive, high-quality service from project inception through completion. Morton Construction Centers coordinate local field crews, manage material delivery from Morton's manufacturing plants, and oversee project execution to ensure alignment between design, scheduling, and on-site construction. Serving as the local extension of Morton's vertically integrated national model, Construction Centers connect sales, design, manufacturing, and construction into one streamlined process. For customers, this structure combines local service with national expertise, delivering faster timelines, consistent quality, and single-source accountability. Our professional staff provides comprehensive customer support for everything from new construction projects to repairs and retrofits long after the original sale. For local construction teams, Construction Centers provide centralized coordination, dependable material flow, and standardized processes that improve efficiency and safety. For local sales and sales support teams, they create greater confidence in project execution by strengthening alignment between estimating and actual field conditions. Together, these advantages enable Morton to deliver a seamless, predictable customer experience from the	
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		initial sale through project completion. In addition, Morton Buildings manufactures and sources many of its own building components, including steel, trusses, and doors, specifically engineered for each individual project. This vertically integrated approach ensures that every customer receives a high-quality, competitively priced solution delivered and installed on time. Morton Buildings does not rely on an independent dealer network for the delivery and installation of the products and services proposed in this RFP. ElevenTen Systems ElevenTen Systems operates as both a manufacturer and service provider, delivering prefabricated load-bearing Cold-Formed Steel (CFS) wall and floor systems through an integrated internal team and a network of qualified industry partners. Our core services, including sales, preconstruction, engineering, design, fabrication, project coordination, and technical support, are performed by ElevenTen Systems employees. This includes our internal sales force, project management personnel, and in-house licensed structural engineering team, which is licensed in most states and provides delegated design, sealed calculations, shop drawings, and code compliance support. For field installation and certain regional support services, ElevenTen Systems works closely with established independent subcontractor installation partners across the United States. These installation partners are third-party contractors with experience in prefabricated CFS systems and are coordinated directly by ElevenTen to ensure alignment with project schedules, sequencing, quality standards, and installation requirements. This combination of internal expertise and trusted third-party installation partners allows ElevenTen Systems to provide nationwide coverage while maintaining quality control, efficient communication, and consistent project execution throughout all phases of delivery.	
25	Describe your sales force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested Solutions.	Reliant Construction Reliant Construction has four Regional Managers strategically assigned across market segments and geographic territories, throughout the country. Each Regional Manager oversees a dedicated team of estimators, project managers, and superintendents, providing comprehensive project oversight and execution capabilities. For the requested solutions within the Government (GOV) and Education (EDU) sectors, Reliant Construction will designate one Regional Manager as the primary point of contact and account lead for all Sourcwell-related projects. This manager will oversee communications, project execution, and customer support while leveraging the expertise and resources of the broader regional management team as needed. Reliant maintains a flexible workforce structure supported by Regional Managers, estimators, project managers, and field superintendents assigned according to project scope and sector demand. Our integrated sales and service approach ensures project leadership remains actively involved from	*

		initial customer engagement through project completion, providing continuity, responsiveness, and accountability throughout the project lifecycle. Additionally, Reliant's strategic partnerships with the Nucor Buildings Group builder network, Morton Buildings Construction Center, and ElevenTen Systems national network of installers, we can provide scalable labor and operational support, enabling us to efficiently meet fluctuating project demands without resource limitations or service disruptions across the GOV and EDU sectors. Nucor Buildings Group Nucor Buildings Group (NBG) employs a dedicated and experienced sales force of over 100 full-time professionals, including District Sales Managers (DSMs), Regional Sales Managers (RSMs), and Sales Managers (SMs), all of whom are direct employees of Nucor Buildings Group. These team members are strategically located across the United States and Canada, operating within defined geographic territories to ensure responsive, localized support for customers across all major markets. Our sales organization is structured by brand and region, allowing for strong local market expertise while maintaining the advantages of a coordinated North American platform. DSMs serve as the primary point of contact within their territories and are supported by RSMs and SMs to ensure consistent communication, accountability, and project execution. NBG's sales team has extensive experience supporting a broad range of building types, including complex government and education projects. Our team is well-versed in the unique requirements of public-sector work, including procurement processes, regulatory compliance, technical documentation, and coordination with multiple stakeholders. This experience enables us to effectively meet the specific needs of government agencies and educational institutions across diverse regions. Sales and service functions at NBG are highly integrated, with meaningful overlap throughout the project lifecycle. Sales professionals work closely with internal service teams including estimating, engineering, project management, and customer service during both pre-sale and post-sale phases. This collaboration ensures continuity from project development through delivery, enhances communication, and reduces risk for customers. All members of NBG's sales force are direct employees, working in coordination with our internal service organization and our network of independent Authorized Builders to deliver complete, end-to-end building solutions across the United States and Canada. Morton Buildings, Inc. Morton Buildings maintains a dedicated, employee-based sales organization that is structured to provide localized support while leveraging the resources of a fully integrated national construction company. Our sales force is organized regionally through a nationwide network of more than 100 employee-owned Construction Centers strategically located across the United States. These Centers align sales and construction operations with local market conditions, regional building codes, climate considerations, usage requirements, and	
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		owner expectations. The sales organization operates with a strong emphasis on single-point accountability. Each project is supported by a dedicated Sales Consultant who serves as the primary customer contact from initial planning and budgeting through design coordination, estimating, construction scheduling, and project completion. This approach ensures continuity throughout the project lifecycle and provides customers with direct access to Morton's internal estimating, engineering, drafting, project management, and construction coordination resources. Morton's sales and operational structure support both Government (GOV) and Education (EDU) sectors through regionally assigned personnel and shared operational resources. The organization includes full-time direct employees (FTEs) dedicated to sales, estimating, engineering, project coordination, and field construction management who collectively support these sectors nationwide. Sales personnel are geographically distributed across territories served by local Construction Centers, allowing Morton to provide responsive local support while maintaining consistent national standards. There is significant integration and overlap between sales and service functions within Morton's operating model. Sales Consultants remain actively involved throughout project delivery and coordinate closely with local construction management teams, engineering staff, and post-construction service personnel. This integrated structure allows Morton to maintain continuity between pre-construction planning, construction execution, and post-construction warranty or service support. Customers benefit from a locally based team that understands regional requirements while also having access to Morton's national manufacturing, logistics, safety, and quality control systems. Morton's local construction centers further strengthen this integrated delivery approach by providing: •Full-time Morton construction crews who exclusively construct Morton buildings. •Local construction management and supervision to ensure quality and consistency. •Regional scheduling, safety oversight, logistics coordination, and material management supported by Morton's vertically integrated manufacturing and transportation systems. •Post-construction service and warranty support delivered through a local presence rather than a third-party or remote provider. This combination of regional sales coverage, integrated project delivery, and local operational support enables Morton Buildings to effectively serve government and education customers with responsive, accountable, and construction-focused solutions. ElevenTen Systems ElevenTen Systems maintains a focused and experienced sales organization that supports government (GOV) and education (EDU) sector opportunities nationwide. Our sales force consists of five full-time professionals, including	
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		principals and business development personnel, who actively engage with clients, partners, and stakeholders across the United States. The team operates on a national basis rather than fixed territories, with concentration in education, non-profit, military, and municipal markets. Sales personnel regularly travel and participate in regional and national industry events, conferences, trade shows, and networking forums to identify opportunities and strengthen relationships within these sectors. To support market development and client engagement, ElevenTen Systems: •Subscribes to construction and trade publications to monitor industry trends and procurement opportunities. •Attends industry-specific trade shows, end-user conferences, and client/developer events across the U.S. •Participates in vendor, subcontractor, and general contractor networking events and roundtable discussions. •Utilizes broad-based social media platforms, including LinkedIn and Instagram, to promote capabilities and maintain industry visibility. All five full-time employees involved in sales activities support both GOV and EDU sectors, creating significant overlap between sales, client service, and project support functions. This integrated approach allows our team to maintain continuity from initial engagement through project delivery, ensuring responsive communication, strong client relationships, and alignment between business development and operational execution as it relates to the requested solutions.	
26	Describe your network of Authorized Sellers who will deliver Solutions, including the number and locations of dealers, distributors, resellers, and other distribution methods, as it relates to the requested Solutions.	Reliant Construction Reliant Construction has four Regional Managers across the country who are dedicated to educating and communicating with subcontractors and strategic partners that support delivery of Solutions throughout the GOV and EDU sectors. Reliant Construction's strategic partnerships with Nucor Buildings Group, Morton Buildings, and ElevenTen Systems networks provide sales, scalable labor, and operational support, enabling us to efficiently meet fluctuating project demands without resource limitations or service disruptions across the GOV and EDU sectors. These partnerships expand our access to nationwide construction resources, specialized workforce capabilities, engineered building systems, and supply chain infrastructure. Nucor Buildings Group Nucor Buildings Group partners with a nationwide network of over 2,800 top-tier design-build contractors serving communities throughout the United States and Canada. Our Authorized Builders are recognized leaders within their regions, delivering a comprehensive suite of services that includes general contracting, building erection, and complete design-build solutions. Their exceptional industry experience, combined with in-depth understanding of local codes and permitting processes, streamlines even the most complex building projects. It is important to note that these Authorized Builders operate as independent contractors rather than employees of Nucor Buildings Group. Morton Buildings, Inc. Morton Buildings, Inc. delivers solutions through a company-owned, vertically integrated network rather than a traditional dealer or reseller model. Our	*

		network includes more than 100 Morton Construction Centers strategically located throughout the United States. Each location is staffed with dedicated sales consultants, project managers, designers, and construction crews who serve as the authorized representatives responsible for delivering our solutions. This direct-delivery model eliminates reliance on third-party dealers or distributors and provides customers with single-source accountability throughout the entire project lifecycle. Services delivered through these authorized Morton teams include design, engineering, permitting support, site coordination, and construction execution. By combining localized service teams with centralized engineering, procurement, and manufacturing resources, Morton Buildings is able to provide regionally responsive support while maintaining the consistency, quality, and scalability of a national organization. ElevenTen Systems ElevenTen Systems maintains a continuously growing network of authorized installers and regional partners across all major markets to support the delivery, installation, and promotion of the requested Solutions. Our distribution and service model is designed to ensure responsive local support, efficient project execution, and nationwide coverage. Our network includes qualified installers, general contractors, regional partners, and authorized representatives who are experienced with Cold-Formed Steel (CFS) systems and related applications. These partners support project identification, local implementation, and ongoing customer service while helping promote and identify Sourcewell opportunities within their respective regions. To ensure effective execution at the local level, ElevenTen Systems maintains a network of qualified installers and general contractors familiar with CFS systems, along with regional partnerships that support compliance with local labor requirements, adaptation to site-specific conditions, and faster mobilization and response times. Our authorized seller and installer network spans multiple geographic regions throughout the United States and continues to expand as demand grows. Where necessary, ElevenTen Systems also provides onboarding, technical training, and workforce development support to strengthen local labor capabilities and ensure consistent quality standards across all installations. This flexible regional distribution and installation approach allows ElevenTen Systems to efficiently support projects of varying size and complexity while maintaining consistent service, compliance, and performance nationwide.	
27	Describe your service force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each	Reliant Construction Reliant Construction maintains a service-focused organizational structure designed to support customers throughout all phases of project delivery within the government (GOV) and education (EDU) sectors. The company currently employs four full-time Regional Managers strategically assigned by geographic territory and market segment. Each Regional Manager oversees a dedicated support team consisting of subcontractors, vendors and technicians who collectively provide coordination, execution, and customer support services.	*

	sector (GOV/EDU), and overlap between sales and service, as it relates to the requested solutions.	For the requested solutions and Sourcewell-related projects, Reliant Construction will assign one dedicated Sourcewell Service Representative to serve as the primary account lead and customer point of contact for all GOV and EDU sector engagements. This individual will coordinate communications, oversee project execution, and manage ongoing customer support while leveraging the capabilities and resources of the remaining Regional Managers and their teams as needed to support project requirements across multiple regions or locations. Reliant Construction's service force structure is intentionally integrated, with sales and operational service functions overlapping throughout the project lifecycle. Regional Managers and project leadership personnel remain actively involved from initial customer engagement and project development through construction completion and closeout. This integrated approach ensures continuity, accountability, responsiveness, and consistent communication for customers across all GOV and EDU projects. In addition to its direct workforce, Reliant supplements its operational capacity through established strategic partnerships with the Nucor Buildings Group, Morton Buildings, and ElevenTen Systems networks. These partnerships provide scalable labor resources, specialized expertise, and operational support that enable Reliant Construction to efficiently manage fluctuating project volumes and geographic demands without compromising service quality or project delivery timelines within the GOV and EDU sectors. Nucor Buildings Group Nucor Buildings Group operates six full-service offices strategically positioned throughout the United States, providing comprehensive support in estimating, customer service, engineering, and project management. These plants are located in South Carolina, Tennessee, Indiana, Illinois, Texas, and Utah, ensuring broad regional expertise and responsiveness to local building codes and permitting requirements. In addition to the full-service plants, we also have service center offices in California, Ohio, and Georgia. Our teams at each location are composed of highly trained direct employees of Nucor Buildings Group, equipped to deliver pre-sale consultations, post-sale support, quality assurance, field assistance, and ongoing training. This national footprint, combined with deep local knowledge, enables us to effectively serve customers across the U.S. and Canada, meeting a wide range of project needs and complexities. Morton Buildings, Inc. Morton Buildings' service organization supporting Sourcewell solutions is a company-employed, regionally deployed team integrated with our nationwide network of Morton Construction Centers. Operating through defined geographic territories and regions, each area is supported by a local Morton Construction Center with deep public-sector expertise, serving government and education customers from initial planning through project closeout. Our direct employee teams include public-sector and commercial sales consultants responsible for scope development, budgeting, and scheduling, as well as project management and customer service personnel who coordinate design, engineering, permitting support, procurement, and project execution. Skilled field construction crews perform all on-site installation activities. This integrated structure provides	
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		government and education customers with a single-source, accountable delivery model. Sales and service functions are intentionally integrated through a unified, team-based approach in which the same local personnel remain engaged from concept through completion. This continuity ensures clear communication, consistent documentation, and efficient issue resolution throughout the project lifecycle. Because Morton delivers through a direct, company-owned model rather than independent dealers, Sourcewell members benefit from consistent service coverage across all territories. This approach is further supported by centralized engineering and manufacturing resources while maintaining responsive, locally assigned project teams. ElevenTen Systems ElevenTen Systems' service and support organization includes dedicated on-staff Project Managers and technical coordination personnel who manage, procure, coordinate scheduling and delivery, and verify the quality of installation across all projects and market sectors, including government (GOV) and education (EDU). Our service force operates across the regions and territories in which we provide solutions and deployment services, with resources assigned based on project scope, customer location, and implementation requirements. Support personnel collaborate closely with both our sales and technical teams to ensure seamless project execution from initial consultation through final installation and customer acceptance. ElevenTen Systems' service and support organization includes dedicated on-staff Project Managers and technical personnel who manage procurement, scheduling, delivery coordination, and installation quality assurance across all projects in the Government (GOV) and Education (EDU) sectors. Our teams support projects across all service regions, working closely with sales and technical staff to ensure seamless execution from initial consultation through installation and customer acceptance. This collaborative approach provides continuity throughout the customer lifecycle and ensures responsive, customer-focused service delivery. ElevenTen Systems maintains strong alignment between sales and service teams, allowing for connection throughout the customer lifecycle. This overlap ensures that customer requirements identified during the sales process are effectively communicated and executed during implementation and support phases. Our staffing model is scalable and designed to support both GOV and EDU sectors with responsive, customer-focused service delivery.	
28	Describe the ordering process from sales/consultation, how the order is	Design-Build Project Delivery & Ordering Process Reliant Construction's design-build delivery process provides Sourcewell members with a streamlined, single-source solution for project planning, design, procurement, construction, and post-construction support. Unlike traditional design-bid-build methods, the design-build approach combines both	*

	placed, through project/order fulfillment. If orders are handled by distributors, dealers, or others, explain their roles and responsibilities in the ordering process.	design and construction services under one contract, improving communication, accelerating schedules, reducing cost growth, and simplifying project management for the owner. According to the Design-Build Institute of America (DBIA), design-build projects are completed 102% faster and experience 3.8% less cost growth than traditional delivery methods. This integrated approach allows Sourcewell members to maintain active involvement and control throughout the life of the project while working through a single point of responsibility. Reliant serves as the primary design-build contractor and contract holder throughout the entire process. Depending on project requirements, Reliant may coordinate with architects, engineers, specialty consultants, subcontractors, material suppliers, equipment vendors, and trade partners to fulfill specific project needs. These entities support project execution under Reliant's management and oversight. Reliant remains responsible for overall project coordination, communication, scheduling, procurement, quality control, and project delivery. Step 1: Sales Consultation, Contract Execution & Notice to Proceed (NTP) The ordering process begins with an initial consultation between the Sourcewell member and Reliant. During this phase, Reliant works with the member to evaluate project goals, operational needs, budget requirements, schedule expectations, and overall project feasibility. This consultation process may include: •Preliminary project discussions •Facility and site evaluations •Budget development •Conceptual planning •Schedule review •Procurement and delivery method discussions •Review of Sourcewell cooperative purchasing advantages Following the consultation phase, Reliant Construction collaborates with the Sourcewell member to determine the most appropriate project delivery and contracting structure. Depending on the size and complexity of the project, the member may select either: •A traditional design-build contract, or •A two-part progressive design-build agreement The progressive two-part agreement is commonly used for larger or more complex projects and includes: •Advancing the design to approximately 80% completion to establish a reliable Firm-Fixed Price •Completing final design and construction services Reliant Construction offers DBIA industry-standard Firm-Fixed Price agreements for Sourcewell members who do not already have a construction contract in place. These agreements clearly define the responsibilities of both	
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		the Sourcewell member and Reliant while minimizing ambiguity and protecting all parties involved. Once the contract is finalized and executed, the Sourcewell member formally places the order by issuing a Notice to Proceed (NTP). The NTP authorizes Reliant Construction to begin design development, preconstruction services, procurement coordination, and project planning activities. Step 2: Design Development (Progressive & Collaborative) After the Notice to Proceed is issued, Reliant and the Sourcewell members work collaboratively to refine the project design and scope while maintaining alignment with budget and schedule objectives. This phase includes: •Conceptual design •Design development •Construction document preparation •Cost modeling and value analysis •Engineering coordination •Early permitting coordination During this phase, Reliant Construction and the Sourcewell member coordinate with architects, engineers, consultants, suppliers, and specialty trade partners as needed. These parties assist with technical design, engineering systems, equipment selection, and constructability review while operating under Reliant's overall project management structure. This collaborative approach allows the Sourcewell member to remain actively involved in project decisions while ensuring the project remains aligned with operational and financial goals. Step 3: Preconstruction Planning & Procurement During preconstruction, Reliant prepares the project for successful execution by coordinating procurement, scheduling, logistics, and subcontractor engagement. Preconstruction activities include: •Finalizing the construction schedule •Procuring long-lead materials and equipment •Confirming subcontractors and specialty trade partners •Establishing site logistics and safety plans •Completing permitting requirements •Coordinating material deliveries and vendor schedules Reliant manages all procurement activities directly and coordinates with manufacturers, suppliers, subcontractors, and specialty vendors to ensure timely project fulfillment. Subcontractors and suppliers are responsible for providing labor, materials, equipment, fabrication, or specialty services within their contracted scopes of work, while Reliant maintains overall responsibility for project execution and delivery.	
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		The process for a pre-engineered building begins with project planning, where the Sourcewell member defines the building size and intended use. Reliant Construction, with its strategic manufacturing teammate, then prepares preliminary designs, pricing, and material estimates to establish the building layout, framing system, and accessories. Following approval, the manufacturer's structural engineers design the structural system, including the primary steel frames, secondary framing, bracing, and connection details, while ensuring compliance with building codes and load requirements. Approval drawings are then reviewed by the Sourcewell member and the Reliant Construction team for final approval before fabrication begins. During manufacturing, the steel frames are cut, welded, drilled, and assembled, while roof and wall panels, trim, and accessories are produced and prepared for shipment. Quality control inspections are performed throughout fabrication to verify accuracy and compliance. After fabrication, the building components are packaged, labeled, and shipped to the jobsite. At the same time, Reliant Construction and its trade partner complete grading, utilities, foundations, and slab work, ensuring anchor bolts and elevations are installed accurately. The erection phase begins with installing the primary steel frames, followed by secondary framing, roof panels, wall panels, and accessories such as doors and windows. Once the building shell is complete and weather-tight, interior construction can begin. The final stage includes inspections, punch-list completion, and pre-engineered building package closeout, allowing the remaining scope of work to follow in sequence of the project schedule. Sourcewell members receive a durable, cost-effective building system that offers faster construction and efficient manufacturing compared to conventional steel construction. Step 4: Construction & Project Fulfillment One of the primary advantages of the design-build delivery method is that portions of construction may begin while remaining design elements continue progressing, reducing overall project duration. Construction begins once preconstruction activities are sufficiently complete. Reliant Construction oversees all aspects of construction and project fulfillment, including: •Permit submission and approval coordination •Mobilization •Site work and utilities •Structural systems •Building envelope systems •Interior systems and finishes •Equipment installation •Quality control and inspections •Schedule management •Safety oversight	
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		Throughout construction, the Sourcewell member receives ongoing communication and project updates through: •Regular progress meetings •Milestone reviews •Budget and schedule reporting •Collaborative decision-making processes Reliant Construction remains the single point of contact and overall responsible party throughout project execution. Step 5: Commissioning & Substantial Completion As construction nears completion, Reliant coordinates commissioning and occupancy preparation activities to ensure all systems and components function as intended. This phase includes: •Testing and commissioning building systems •Identifying and correcting punch list items •Verifying operational performance •Preparing the facility for occupancy The Sourcewell member receives operational training in building systems and equipment to support a smooth transition into occupancy and operations. Post-Construction Phase The post-construction phase ensures the Sourcewell member receives a complete, fully operational facility with continued support after occupancy. Step 6: Final Completion & Acceptance Reliant completes all remaining project closeout requirements and submits final project documentation to the Sourcewell member. Turnover documentation includes: •As-built drawings •Operations and maintenance (O&M) manuals •Warranty documentation •Training records •Final inspection documentation The Sourcewell member conducts a final walkthrough and formally accepts the project upon satisfactory completion. Step 7: Warranty, Operations Support & Closeout Following project acceptance, Reliant continues supporting the Sourcewell member through warranty and post-occupancy services. Post-construction support includes: •Warranty service coordination	
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		•Performance verification •Post-occupancy support •Ongoing operational assistance as needed While manufacturers, suppliers, subcontractors, and specialty vendors may provide product-specific warranties or technical support, Reliant Construction remains the primary point of contact for coordinating warranty service and ensuring project closeout obligations are fulfilled. The design-build solution emphasizes long-term partnership and collaboration, not simply project delivery. Reliant Construction remains committed to supporting the continued success and performance of the facility long after construction is complete. Please note, the installation process of the pre-engineered building solution for the overall design build, turnkey solution from order to competition is detailed in table seven, Question 76.	
29	Describe, in detail, the process and procedure of your customer service program. Include your response –times, escalation protocols, issue resolution timeframes, as well as any incentives that help your providers meet your stated service goals or promises.	Reliant Construction’s customer service program is built around a turnkey, design-build, Firm-Fixed Price delivery model that emphasizes proactive communication, accountability, responsiveness, and long-term client satisfaction. Through the Sourcewell cooperative purchasing program, Reliant provides a single-source solution that streamlines project delivery while maintaining consistent service standards throughout planning, design, construction, closeout, and warranty phases. Our customer service process is structured in our project management software Procore to provide clear communication channels, immediate response times, formal escalation procedures, and measurable performance standards to ensure projects are delivered safely, on schedule, within budget, and to the client’s satisfaction. Customer Service Process and Procedures 1. Dedicated Client Support Structure Each project is assigned a dedicated team that typically includes: •Dedicated Sourcewell Director •Project Manager •Superintendent •Design/Engineering Lead •Estimating and Procurement Support •Safety and Quality Control Representatives This team serves as the client’s single point of accountability throughout the project lifecycle. Clients receive direct contact information for key personnel and have access to project status updates, schedule reporting, budget tracking, and issue resolution communications. 2. Pre-Construction and Onboarding At project initiation, Reliant conducts a formal kickoff meeting to: •Establish communication protocols	*

		•Define stakeholder responsibilities •Confirm project goals and timelines •Review escalation procedures •Identify critical operational or occupancy concerns •Establish recurring meeting schedules and reporting expectations Clients are provided with a communication matrix outlining primary and secondary contacts for all project-related matters. Response Times and Communication Standards Reliant maintains internal customer service standards with in Procore designed to ensure prompt communication and issue resolution throughout all phases of the project. Service categories include: •General client inquiries •Urgent operational or safety concerns •RFIs and technical clarifications •Change order requests and pricing reviews •Warranty service acknowledgments •Emergency warranty response coordination Project managers are responsible for monitoring all client communications, updating Procore and ensuring timely follow-up, documentation, and resolution of all project-related matters pursuant to the contract documents. Escalation Protocols Reliant utilizes a tiered escalation process to ensure issues are resolved efficiently and at the appropriate management level. Level 1 – Project Team Resolution Most issues are addressed directly by the assigned Project Manager or Superintendent. These may include: •Scheduling concerns •Site coordination issues •Minor quality items •Documentation requests •Routine warranty questions Level 2 – Senior Management Review If an issue cannot be resolved at the project level or requires additional authority, it is escalated to senior operations leadership or executive management. Examples include: •Significant schedule impacts •Budget disputes •Scope interpretation conflicts •Safety incidents •Subcontractor performance issues	
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		Level 3 – Executive Oversight Executive leadership becomes directly involved for matters involving: •Contractual disputes •Critical operational interruptions •Major client concerns •High-priority schedule recovery •Public or regulatory impacts Executive leadership works collaboratively with the client to implement immediate corrective actions and long-term solutions. Issue Resolution Procedures Reliant Construction follows a formal issue tracking and corrective action process that includes: 1.Issue identification and documentation 2.Assignment of responsible team member 3.Root-cause evaluation 4.Corrective action implementation 5.Client communication and status updates 6.Final resolution confirmation Open issues are reviewed during recurring project meetings until resolved. For construction quality concerns, Reliant may implement: •Additional inspections •Third-party testing •Trade coordination meetings •Recovery scheduling •Enhanced quality assurance measures Warranty and Post-Completion Support Reliant provides post-construction support through a structured warranty service program. Upon substantial completion, clients receive: •Warranty contact procedures •Operations and maintenance documentation •Equipment manuals •Training sessions when applicable •Final closeout documentation Warranty requests are logged and tracked through completion. Emergency warranty concerns receive immediate priority response. Performance Monitoring and Continuous Improvement Reliant Construction measures customer service effectiveness through: •Client feedback and satisfaction discussions •Schedule performance metrics •Safety and quality performance reviews •Subcontractor evaluations	
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		•Post-project internal reviews •Repeat-client engagement tracking Lessons learned are incorporated into future project planning and operational improvements. Provider Accountability and Incentives Reliant reinforces customer service expectations through internal accountability measures and performance-based incentives that encourage proactive client support, quality project execution, schedule adherence, safety compliance, and overall project excellence. Project teams are expected to maintain high levels of responsiveness, professionalism, communication, and accountability throughout all phases of the project lifecycle. Commitment to Sourcewell Members Reliant Construction understands that Sourcewell members require dependable, transparent, and efficient project delivery. Our customer service program is designed to minimize administrative burden, reduce procurement complexity, and provide responsive support from initial planning through final completion and warranty service. Our turnkey, design-build, Firm-Fixed Price approach allows clients to work with a single accountable partner focused on delivering high-quality outcomes and exceptional customer service.	
30	Describe your capability to provide the requested Solutions to Sourcewell participating entities in the United States.	Reliant Construction is uniquely positioned to deliver turnkey design-build solutions involving pre-engineered building systems through our strategic partnerships with Nucor Buildings Group, Morton Buildings, and ElevenTen Systems networks throughout the United States, its territories, and Canada. These partnerships provide direct access to industry-leading pre-engineered building manufacturers, specialized expertise, scalable labor resources, and nationwide operational support. As a result, Reliant Construction can efficiently deliver high-quality building solutions for a wide range of applications while maintaining schedule reliability, cost efficiency, and consistent project execution across multiple regions. These relationships also strengthen our ability to respond to fluctuating project demands, accelerated timelines, and large-scale deployment needs without resource limitations or service disruptions. By combining Reliant's project management and construction expertise with the manufacturing strength and technical capabilities of our strategic partners, we provide Sourcewell members with a streamlined and highly coordinated delivery model that reduces risk, improves efficiency, and creates long-term value. Our experience includes new construction, renovations, facility expansions, infrastructure improvements, and modernization projects across municipal, educational, commercial, industrial, and public-use sectors. Reliant Construction understands the operational, regulatory, and budgetary requirements public entities face and works collaboratively to deliver practical, efficient, and long-term solutions tailored to each client's needs. Reliant Construction manages all phases of the design-build, turnkey solution, including planning, design coordination, budgeting, procurement, site	*

		development, construction, commissioning, and closeout. This integrated approach allows clients to work with one experienced team that remains fully responsible for quality, schedule, safety, and overall project execution while simplifying communication and project management throughout the entire process. Through our turnkey design-build approach, Reliant Construction delivers responsive, transparent, and solutions-driven construction services that help Sourcewell participating entities complete projects more efficiently while maintaining high standards of craftsmanship, accountability, and performance.	
31	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	Reliant Construction recognizes that successful execution of turnkey design-build projects in Alaska, Hawaii, and U.S. Territories requires extensive logistical planning, early procurement coordination, and strategic partnerships with manufacturers that have proven experience supporting remote and geographically challenging projects. Projects in Alaska frequently involve limited transportation infrastructure, remote access conditions, and severe seasonal weather impacts. Material deliveries may require coordination through marine freight, barge systems, rail transport, seasonal roads, or air freight depending on project location. Construction schedules are heavily influenced by short seasonal work windows, particularly for civil work, concrete placement, and site development activities. Winter weather, freeze-thaw cycles, and permafrost conditions can significantly affect productivity, site access, and sequencing. Similarly, projects in Hawaii and U.S. Territories such as Guam, Saipan, and other Pacific locations require careful management of ocean freight schedules, port logistics, customs coordination, and extended material lead times. Geographic isolation and limited local inventory often require major building components and specialty materials to be procured well in advance and staged strategically to avoid delays. Labor availability can also fluctuate, requiring coordinated workforce mobilization, temporary housing solutions, and supplemental mainland labor resources for specialized trades. To mitigate these risks, Reliant Construction partners with experienced manufacturers such as Nucor Building Systems, one of North America's largest and most established custom-engineered metal building manufacturers. Nucor Building Systems and Nucor Buildings Group collectively provide extensive manufacturing capacity, nationwide distribution capabilities, and decades of experience supporting complex construction projects throughout North America and beyond. Nucor Buildings Systems' integrated manufacturing and supply network helps reduce logistical risk through multiple strategically located production facilities and an extensive authorized builder network capable of coordinating material delivery to remote and island locations. Their ability to maintain a reliable domestic steel supply chain through Nucor Corporation's vertically integrated operations provides additional schedule stability during periods of market volatility or supply disruption. Nucor's manufacturing and engineering capabilities also support accelerated construction schedules that are especially important in regions with limited	

		seasonal construction windows. Pre-engineered metal building systems are designed for rapid fabrication, shipment, and field erection, reducing on-site labor requirements and minimizing exposure to weather-related delays. The systems are custom engineered to accommodate regional environmental demands including high wind loads, seismic requirements, heavy snow loads, corrosive coastal conditions, and energy-efficiency requirements common in Alaska, Hawaii, and Pacific territories. In remote project environments where labor availability and site access are constrained, pre-engineered building systems also improve construction efficiency by reducing field welding, minimizing material waste, simplifying installation sequencing, and allowing for more predictable scheduling. Nucor's experience with large-scale logistics coordination and transportation support further enhances project execution by helping contractors manage delivery sequencing, staging requirements, and long-distance freight planning. As a turnkey design-build contractor, Reliant Construction incorporates these manufacturer capabilities into a proactive project delivery strategy that includes early procurement planning, long-lead material tracking, phased shipping coordination, contingency scheduling, and close collaboration with suppliers, carriers, and local stakeholders. This integrated approach enables Reliant Construction to successfully deliver projects in remote and logistically demanding regions while maintaining quality, schedule certainty, and cost control.	
32	Describe your capability to provide the requested Solutions to Sourcewell participating entities in Canada.	Reliant Construction is prepared to expand its operations into Canada as a general contractor through a strategic partnership with Nucor Buildings Group and its established Canadian affiliates. By leveraging Nucor's existing Canadian infrastructure, manufacturing capabilities, and regional expertise, Reliant can efficiently establish the operational framework necessary to support Sourcewell participating entities throughout Canada with turnkey design-build pre-engineered metal building solutions. To support Canadian operations, Reliant would implement a phased market-entry strategy that includes establishing the appropriate business registrations and contractor licensing requirements within applicable provinces, securing Canadian insurance and bonding capabilities, and developing relationships with local subcontractors, suppliers, and professional service providers. Reliant would also coordinate with Canadian engineering and architectural partners to ensure all projects comply with provincial building codes, labor regulations, safety standards, and procurement requirements. Through collaboration with NBG West, NBSIN, Nucor Vulcraft Canada, and NIPG Canada, Reliant would benefit from an established Canadian supply chain, local project support, and regional technical expertise. This partnership structure enables Reliant to provide seamless project delivery while minimizing startup barriers and accelerating operational readiness across Canadian markets. Reliant's design-build approach would allow Canadian Sourcewell participating entities to work with a single point of responsibility for project planning, engineering coordination, procurement, fabrication, construction management, and turnkey delivery. By combining Reliant's project execution capabilities with	*

		Nucor's established Canadian presence, the partnership is positioned to deliver efficient, code-compliant, cost-effective, and durable building solutions tailored to the specific climate, operational, and sustainability requirements of Canadian public-sector projects.	
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	Reliant Construction will service all Sourcewell geographical areas.	*
34	Identify any account type or Participating Entity type from the RFP that will not have full access to the requested Solutions if an agreement is awarded, along with the reason(s) why.	Reliant Construction will service all account types and participating Sourcewell entities.	*
35	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Reliant Construction will work with non-profit entities regarding specific needs and terms.	*

Table 4: Marketing Plan (100 Points)

#	Question	Response *	
36	Describe your marketing strategy, including tactics/methods and timelines for promoting this opportunity to participating entities for the requested solutions. Upload optional samples of your marketing materials.	Reliant Construction Reliant Construction's marketing strategy is centered on creating strong awareness of the Sourcewell contract opportunity through a coordinated national and local outreach effort. Our approach combines the strength of Reliant Construction with our strategic partners—Nucor Buildings Group, Morton Buildings, and ElevenTen Systems—to ensure broad market visibility, consistent messaging, and direct engagement with participating entities. Together, this national team provides access to more than 3,000 professionals across marketing, sales, and sales support functions, enabling effective promotion at both the national and local levels. Our strategy is designed to educate participating entities on the value, convenience, and cost savings available through the Sourcewell cooperative purchasing program while driving long-term awareness and engagement.	*

		Reliant Construction, working alongside our strategic partners, will utilize a multi-channel awareness campaign focused on: •Digital marketing and social media outreach •Industry and trade association engagement •Sales and dealer network communication •Educational and training initiatives •Trade shows and live events •Targeted local market outreach •Sourcewell-focused promotional content This coordinated strategy ensures that participating entities—including state and local governments, educational institutions, nonprofits, and Department of Defense installations—receive messaging regarding available solutions and contract benefits. First 30 Days Following Contract Award During the initial phase, the primary objective will be to establish awareness internally and externally regarding the awarded Sourcewell contract. Key activities include: •Developing and distributing an internal press release announcing the Sourcewell contract award to sales teams, builders, dealers, and partner networks. •Publishing formal contract award announcements across company websites, LinkedIn, Facebook, Instagram, and other applicable digital channels. •Communicating contract benefits and purchasing advantages to national sales and support teams. •Introducing future engagement opportunities and emphasizing cooperative purchasing advantages for public agencies and eligible entities. •Coordinating messaging across Reliant Construction and strategic partner organizations to ensure consistent market awareness. This phase focuses on rapidly building visibility and ensuring all sales and support personnel are aligned on messaging and opportunity awareness. 30-60 Days Following Contract Award The second phase focuses on expanding awareness through training, education, and enhanced promotional readiness. Key activities include: •Participating in the Sourcewell Contract Launch event (or equivalent event). •Developing and implementing a comprehensive Train-the-Trainer program for internal teams, builders, and dealers. •Training sales and support teams on: - o Sourcewell cooperative purchasing processes - o Supplier portal tools - o Compliance and legal considerations - o Sourcewell Studio resources - o Local market opportunity identification •Finalizing website enhancements to prominently feature Sourcewell offerings	
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		and contract information. •Beginning participation in Sourcewell Academy events and training sessions. •Strengthening awareness campaigns through coordinated internal and external communications. These efforts ensure local representatives are equipped to effectively communicate Sourcewell benefits and engage participating entities within their communities. 60-90 Days Following Contract Award This phase emphasizes expanding public awareness and increasing direct market engagement opportunities. Key activities include: •Identifying and attending relevant local, regional, and national trade shows. •Establishing targeted social media messaging strategies and follow-up procedures. •Developing key marketing collateral, including: - o Primary sales brochures - o Trade show materials - o Capability statements - o Digital promotional assets •Launching the Train-the-Trainer program for strategic team members nationwide. •Finalizing sales management processes and performance metrics to support outreach effectiveness. At this stage, the organization transitions from foundational awareness into active market engagement and customer education. Beyond the first 120 Days Reliant Construction's long-term marketing strategy focuses on sustained awareness, continuous education, and ongoing market expansion in partnership with Nucor Buildings Group, Morton Buildings and ElevenTen Systems. Key activities include: •Developing additional marketing assets such as customer testimonials, standardized project profiles, educational webinars, case studies, and instructional videos. •Utilizing Sourcewell Studio to create promotional materials, blogs, training resources, and educational content. •Expanding social media campaigns to increase digital engagement and visibility. •Conducting local and regional sales training sessions with builders, dealers, and partner organizations. •Hosting local, regional, and national sales and networking events. •Leveraging existing customer and government relationships to promote cooperative purchasing opportunities. •Continuously evaluating and improving marketing strategies to maximize awareness and participation.	
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		Reliant Construction recognizes that successful contract utilization begins with strong awareness and education. Our marketing efforts are specifically designed to increase visibility of Sourcwell purchasing solutions, educate participating entities on cooperative purchasing benefits, simplify the procurement process through clear communication, strengthen local market engagement through builder and dealer networks, promote cost savings and efficiency, and build long-term relationships with eligible agencies and organizations. By combining national marketing resources with strong local representation, Reliant Construction and its strategic partners will ensure broad and sustained awareness of available solutions throughout the contract term. Examples of marketing materials that may be developed and utilized include digital brochures, capability statements, trade show displays, social media campaigns, educational webinar presentations, customer testimonials, instructional videos, cooperative purchasing overview materials, and builder/dealer training guides. These materials will be updated regularly to support ongoing outreach efforts and evolving market opportunities. Wendel Torres of Reliant Construction previously held and successfully graduated from the SBA 8(a) program, providing our team with firsthand experience in navigating and maximizing government contracting opportunities. We understand that the Sourcwell cooperative purchasing program is a contract vehicle that requires ongoing education, outreach, and relationship-building to help end users fully understand its value, efficiencies, and procurement advantages. At Reliant Construction, we understand that the success of cooperative purchasing contracts extends beyond simply holding the contract. It requires active engagement, strategic marketing, and consistent support for participating agencies and partners. Through our experience, we have leveraged these programs to create growth opportunities, strengthen partnerships, and deliver streamlined procurement solutions that benefit both clients and communities. Reliant recognizes the importance of educating agencies, organizations, and procurement teams on the advantages of streamlined purchasing solutions. We hope to utilize the Sourcwell contract in a similar manner to continue expanding opportunities for both the company and its trade partners while building upon the success achieved through participation in the SBA 8(a) program. Nucor Buildings Group Nucor Buildings Group is committed to maximizing awareness and utilization of the Sourcwell opportunity by leveraging a coordinated, multi-channel marketing approach anchored by our extensive national network of Authorized Builders. Our strategy is designed to both educate and activate our Builder network, while directly promoting the value of the Sourcwell contract to participating entities. Our core objectives are to: •Educate Authorized Builders on Sourcwell processes, requirements, and benefits ("how to use Sourcwell") •Equip Builders with tools and resources to identify, pursue, and support	
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		Sourcewell member opportunities •Increase awareness among participating entities of NBG and Reliant’s capabilities and the simplicity of procurement through the Sourcewell contract •Support partners such as Reliant Construction by aligning marketing, sales outreach, and Builder engagement efforts Key Marketing Tactics & Methods: 1. Builder Network Activation & Education •Targeted onboarding communications and training for Authorized Builders focused on Sourcewell processes, contract usage, and positioning •Development of toolkits, including presentations, FAQs, case studies, website landing page and step-by-step guidance for working with Sourcewell •Ongoing webinars, regional meetings, and training sessions to reinforce best practices and share success stories •Regular communication through builder newsletters, spotlighting Sourcewell wins, opportunities, and engagement strategies 2. Sales & Alignment with Reliant Construction •Coordination with NBG’s District Sales Managers and National Accounts team to identify and pursue Sourcewell-driven opportunities •Joint positioning with Reliant Construction to ensure consistent messaging and clear roles in project pursuit and execution •Opportunity for direct outreach to targeted Sourcewell members and prospects, supported by local Builder relationships and national account coverage 3. Digital & Content Marketing •Dedicated Sourcewell content on NBG and brand websites, including contract information, capabilities, and contact pathways •Development of digital marketing materials such as case studies, project profiles, and educational content tailored to public-sector audiences •Utilization of email campaigns and digital communications to raise awareness among Builders and participating entities - o Attachment_27_Nucor_Project Examples - o Attachment_28_Nucor_Project Examples - o Attachment_29_Nucor_Project Examples - o Attachment_30_Nucor_Project Examples 4. Opportunity Identification & Lead Generation •Leveraging the local market presence of our Authorized Builder network to identify and engage prospective Sourcewell members •Encouraging Builders to proactively introduce Sourcewell as a procurement solution within their local markets Marketing Timeline & Phased Approach: Phase 1 – Launch (0–3 months): •Initial Builder education and onboarding •Development and distribution of Sourcewell marketing and training materials •Coordination with sales teams and key partners (Reliant Construction) Phase 2 – Expansion (3–12 months): •Increased outreach to participating entities through targeted communications and sales engagement •Expansion of digital content and case studies	
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		•Builder-driven identification and pursuit of Sourcewell opportunities Phase 3 – Sustained Growth (Ongoing): •Continuous Builder training and engagement •Regular communication of successes, updates, and best practices •Ongoing optimization based on results, feedback, and market opportunities Morton Buildings, Inc. Upon launch, the following milestones will be met in collaboration with Sourcewell: 0-4 weeks: •Co-develop marketing materials and sales resources to include but no exclusive of addition of Sourcewell option to municipal brochures; local sales presentation materials; sales launch meeting presentation Week 5: •Internal sales team launch (virtual meeting) – audience 200 nationwide sales team members; intro of program, how to market, marketing tools/resources available, areas of availability •Elevate Sourcewell option on the mortonbuildings.com website, municipal landing pages Weeks 6-10: •Regional “Train the Trainer” programs and Identification of key target areas to market •Upon completion of each regional promotion, and key target areas identified; elevate on social media channels, email outreach to target areas Weeks 11+ •Local sales outreach efforts in key markets ElevenTen Systems ElevenTen Systems marketing strategy is designed to effectively promote our turnkey prefabricated Cold-Formed Steel (CFS) and wood CLT hybrid building solutions to Sourcewell participating entities across the United States through a combination of targeted outreach, education-driven engagement, strategic partnerships, and digital campaigns. The approach focuses on increasing awareness, simplifying adoption of cooperative procurement, and generating qualified project opportunities. Our marketing efforts are guided by the following objectives: •Increase awareness of Sourcewell cooperative contracts among public entities •Position our Cold-Formed Steel/prefabricated solutions as a faster, cost-effective, and high-quality alternative to traditional construction •Drive engagement with key decision-makers (facility directors, procurement officers, developers, and AEC professionals) •Generate a consistent pipeline of projects utilizing Sourcewell contracts Phase 1 – Launch (0–3 Months) •Develop Sourcewell-specific marketing materials •Launch dedicated web page and digital campaigns •Announce contract through press releases and email outreach	
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		•Train internal sales and partner teams Phase 2 – Expansion (3–12 Months) •Attend and present at key industry events •Conduct regional outreach campaigns •Deploy targeted digital advertising •Publish case studies and technical content Phase 3 – Growth & Optimization (12+ Months) •Expand into underserved regions •Strengthen partner-driven opportunities •Refine messaging based on engagement metrics •Increase repeat utilization among existing Sourcewell members Additionally, our organization is committed to the continuous pursuit of improvement and the adoption of innovative strategies to expand and strengthen its presence within the Sourcewell market. This commitment includes the development and promotion of new solutions designed to enhance quality and reduce unnecessary costs throughout the duration of the contract.	
37	Describe your use of technology and digital data (e.g., specific social media platforms, metadata usage) to enhance and/or optimize your marketing strategy described above.	Reliant Construction Reliant Construction utilizes technology and digital platforms to support and enhance its marketing efforts. The company maintains an active online presence through social media platforms and a company website to share information about services, projects, community involvement, and company updates. These digital channels help increase visibility, improve customer engagement, and provide accessible communication with current and prospective clients. The company website serves as a central source of information and is designed to be user-friendly across both desktop and mobile devices. Reliant Construction also uses digital tools and search engine optimization practices to improve online visibility and help customers more easily find information about its services. In addition, social media engagement allows Reliant Construction to identify trends, better understand audience interests, and optimize marketing strategies based on customer interaction patterns. By using digital technology and online communication platforms, the company is able to strengthen brand awareness, improve communication, and better connect with the communities and customers it serves. Reliant Construction also leverages the resources, industry expertise, and brand partnerships of organizations such as Nucor Buildings Group, Morton Buildings, and ElevenTen Systems to further support its marketing and outreach efforts. Through these partnerships, the company can access additional industry insights, product information, promotional materials, and collaborative opportunities that strengthen market presence and expand customer reach. These relationships help enhance credibility, improve service awareness, and support continued growth through shared industry knowledge and trusted professional networks. Nucor Buildings Group	*

		Nucor Buildings Group leverages a suite of technology and digital data tools to enhance and optimize our marketing strategy. The marketing team actively utilizes LinkedIn as a primary channel for engaging with industry professionals, sharing thought leadership content. Monthly digital newsletters are created for our Authorized Builders, providing key updates and relevant information to keep our partners informed and connected. Frequent communication is maintained through targeted email campaigns, allowing us to deliver timely announcements and tailored content directly to our network. Additionally, our marketing efforts incorporate digital advertising and geofencing techniques at trade shows, reaching specific audiences, and maximizing event engagement. Advanced metadata strategies are employed on our digital platforms to improve content discoverability and track user engagement. Analytics tools enable us to monitor campaign effectiveness, understand audience behavior, and refine messaging for maximum impact. This data-driven approach, combined with direct outreach and ongoing digital communications, ensures that our marketing efforts are both measurable and continuously optimized for lead generation, brand awareness, and customer acquisition. Morton Buildings, Inc. Morton Buildings utilizes digital technology and online platforms to support and optimize its marketing strategy through its website, mortonbuildings.com, and social media channels including LinkedIn, Facebook, Instagram, YouTube, Pinterest, and X. These platforms are used to engage audiences, share brand and project content, and increase visibility across target markets. Digital data and platform analytics, including engagement and audience insights, help inform and refine marketing efforts across channels. ElevenTen Systems ElevenTen Systems uses targeted social media and email campaigns to reach customers and installation partners. The company tracks email open and read data to better tailor messaging and improve the information shared with its audiences.	
38	In your view, what is Sourcewell's role in promoting agreements resulting from this RFP?	Sourcewell plays an important role in helping promote agreements resulting from this RFP by increasing awareness, supporting procurement education, and helping participating agencies understand the value and accessibility of awarded solutions. We view Sourcewell not only as a procurement partner, but also as a national facilitator, promoter, and trusted advisor that helps connect public entities with high-quality, competitively awarded solutions. Reliant Construction, Nucor Buildings Group, Morton Buildings, and ElevenTen Systems anticipate a collaborative partnership with Sourcewell beginning immediately following contract award. We would welcome Sourcewell's participation in our internal sales team launch meetings to ensure alignment on contract positioning, procurement advantages, target markets, and customer engagement strategies. This collaboration would help our teams effectively communicate the benefits of the Sourcewell contract to participating agencies nationwide. We also see significant value in jointly developing and promoting marketing and	*

		educational materials, including: •Contract-specific literature and brochures •Website content and landing pages •Blog articles and case studies •Social media campaigns and digital outreach •Sales training and onboarding materials •Cooperative purchasing education resources •Marketing materials and capabilities binders Our team can leverage existing Sourcewell content, literature, supplier support resources, and branding assets while working collaboratively to develop tailored messaging that highlights the advantages of cooperative purchasing, project delivery efficiency, and the value of our integrated construction and building solutions. We also recognize the value of Sourcewell Academy events, which are held nationally approximately two to three times per month. As these events occur within our manufacturers' and sales teams' regional territories, we anticipate active participation to strengthen relationships, increase contract awareness, and educate participating entities on available solutions and procurement pathways. Additionally, access to Sourcewell's Studio and Podcast Room creates valuable opportunities for collaborative digital marketing, educational content creation, customer success stories, and thought leadership initiatives that can further expand contract visibility and engagement nationwide. Sourcewell's guidance regarding industry trade shows and events will also be highly beneficial. We welcome collaboration on identifying the most strategic trade shows and conferences for public-sector outreach, including opportunities for Sourcewell attendance at Morton Buildings exhibits, co-branded signage, shared presentations, and cooperative educational sessions targeted toward procurement professionals and agency decision-makers. An additional and highly valuable component of Sourcewell, is their new relationship with the Department of Defense (DoD). We have extensive DoD experience and look forward to providing design-build turnkey solutions on installations. We believe that, through Sourcewell's continued supplier support, strong national reputation, educational outreach initiatives, collaborative marketing resources, and our established government relationships, we are well-positioned to maximize contract utilization and deliver sustained long-term value to participating entities.	
39	Describe how your organization will integrate a Sourcewell awarded agreement (e.g., training,	Reliant Construction As the contract holder, Reliant Construction will integrate the Sourcewell-awarded agreement into our sales process through a comprehensive strategy focused on training, communication, and partner engagement. We will immediately begin training our internal sales team to ensure they fully understand the Sourcewell procurement process, contract benefits, eligible customer requirements, and the value proposition associated with cooperative	

	incentives) into your sales process.	purchasing. This training will equip our team to confidently educate customers and guide them through a streamlined and efficient purchasing experience. In addition to internal training, Reliant Construction will collaborate closely with our strategic partners—including Nucor Buildings Group, Morton Buildings, and EleventTen Systems—to educate their sales teams and builder networks on the advantages and procedures associated with the Sourcewell contract. We will also support our manufacturing partners through targeted campaigns and coordinated outreach efforts, as described below, to maximize awareness and engagement across all relevant markets. We will identify and prioritize target markets within each segment to ensure the most effective outreach strategy. Through our experience, we understand that smaller, less bureaucratic agencies often recognize the value of the Sourcewell offering—particularly for pre-engineered building solutions—more quickly and clearly. This focused market analysis and targeted approach will allow us to efficiently educate both new sales teams and Sourcewell members while accelerating adoption and engagement with the program. Nucor Buildings Group Once a Sourcewell contract is awarded, our Sourcewell-dedicated team gets to work making sure everyone is equipped to serve Sourcewell Members well. We'll kick things off with webinar-based training for each field sales team, covering the essentials — key contacts, Sourcewell background, membership advantages, and contract pricing. Training doesn't stop there; we reinforce it at each brand's annual sales meeting to keep the information fresh and top of mind. Field sales teams will also receive targeted talking points to help them train our Authorized Builder network, empowering Builders to confidently reach out and connect with prospective Sourcewell Members in their local markets. From the first training session to boots-on-the-ground conversations, we're committed to making sure our teams and Builders have everything they need to make the most of this opportunity. Morton Buildings, Inc. Our organization will integrate the Sourcewell awarded agreement into our sales process through a combination of training, visibility, and aligned incentives designed to encourage adoption while maintaining consistency within our existing sales structure. Our incentive strategy is specifically designed to drive adoption without creating friction within our current compensation model. Sourcewell projects will be treated equivalently to traditional projects within our commission structure, ensuring sales consultants are not disadvantaged when utilizing the cooperative purchasing program. To accelerate adoption, we will recognize and share success stories from early adopters across the organization. Highlighting successful Sourcewell engagements will encourage peer-driven learning, reinforce best practices, and demonstrate the value of the program in real-world applications. We will also incorporate Sourcewell-related activity into our regular sales	
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		management and performance review processes. Metrics such as pipeline development, proposal activity, and conversion rates will be tracked and discussed to maintain accountability, visibility, and organizational focus. In addition, our sales leadership team will align strategic priorities around public-sector opportunities where cooperative purchasing provides the greatest value. Incentives and business development efforts may be further focused on key markets, agencies, and geographic regions where Sourcewell participation can accelerate procurement and project delivery. Through these combined efforts, we will ensure the Sourcewell agreement is fully embedded into our sales approach and positioned as a valuable procurement solution for eligible members. ElevenTen Systems Our organization is fully committed to integrating a Sourcewell awarded agreement into our sales process as a core procurement pathway. We align our internal training, incentives, systems, and workflows to ensure consistent utilization and promotion of the agreement across all regions and teams. By making Sourcewell a standard and preferred procurement pathway, we ensure consistent adoption, improved client outcomes, and long-term program success.	
40	Are your Solutions available through an e-Procurement or e-Commerce ordering process? If so, describe your system(s) AND provide one (1) example of how governmental and educational customers have successfully utilized them.	Reliant Construction does not utilize either e-Procurement or e-Commerce in our commercial practices. We will work with each Sourcewell member to make procurement as easy as possible based upon their needs.	*

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

#	Question	Response *	
41	Describe any training programs related to your proposed Solution(s) available to Sourcewell	Reliant Construction provides ongoing training, education, and support related to both the Sourcewell cooperative purchasing process and the successful implementation of projects delivered through our turnkey construction solutions. These training and informational services are incorporated as part of our standard engagement process and are provided at no additional cost to Sourcewell participating entities.	*

	participating entities. Include details, such as whether training is standard or optional, who provides training, delivery methods, and any costs that apply.	Throughout the sales and project development process, Reliant works closely with the Sourcewell member's end users, operational representatives, and procurement teams to ensure all stakeholders understand the project delivery process, facility requirements, budgeting considerations, and the advantages of utilizing the Sourcewell cooperative purchasing program. During these engagements, Reliant assists in defining project scope, developing facility requirements, and preparing Rough Order of Magnitude (ROM) budgets while simultaneously educating procurement teams on the efficiencies and streamlined contracting benefits available through Sourcewell. Following contract award, Reliant continues to provide educational support and training resources to participating entities. In collaboration with Sourcewell's Marketing Team, Reliant develops informational materials, project case studies, and training-focused content highlighting successful project outcomes and best practices associated with the Sourcewell program. These resources are shared through digital marketing channels, social media platforms, and project communications to help increase awareness and understanding of the cooperative purchasing process. Reliant also participates in industry conferences, trade association events, presentations, and breakout sessions where we provide educational training regarding the benefits, efficiencies, and value of utilizing Sourcewell for construction procurement. These presentations are delivered by Reliant's leadership, project development professionals, and operational team members who have direct experience managing Sourcewell projects and cooperative purchasing engagements. Training and informational support are delivered through a combination of in-person meetings, presentations, workshops, virtual collaboration sessions, digital content, and project-specific consultations. This flexible delivery approach ensures Sourcewell participating entities receive the guidance and support necessary to successfully navigate both the procurement process and project execution from initial planning through project completion. We will evaluate and rank key markets within each segment to develop the most impactful outreach approach. From our experience, smaller agencies with fewer administrative layers are often quicker to understand and embrace the benefits of the Sourcewell program, particularly for pre-engineered building solutions. This strategic and focused effort will help streamline education for both new sales representatives and Sourcewell members, while driving faster participation and stronger program utilization.	
42	Describe any technological advances that your proposed Solutions offer.	Reliant's proposed solution incorporates several technological advances designed to improve project efficiency, transparency, collaboration, and overall project delivery. As a full-service design-build turnkey contractor, Reliant utilizes Procore as a comprehensive cloud-based construction management platform that supports all phases of the project lifecycle, including preconstruction, project management, and financial management. Through Procore's integrated financial management tools, Reliant streamlines the administration of owner contracts, subcontracts, change events, and change orders within a centralized digital environment. In addition, Reliant integrates Procore with DocuSign to enable electronic routing, review, and execution of	*

		contracts and other critical documents. This digital approval workflow accelerates turnaround times, improves accountability, reduces paper-based processes, and maintains organized electronic records for all stakeholders. Reliant also leverages Procore's advanced project management capabilities to maintain submittal registers, RFI logs, project correspondence, and real-time plan and specification updates. Because the platform is cloud-based, all project team members have access to the most current project information from any location, improving coordination, reducing errors caused by outdated documents, and enhancing communication across the entire project team. To further support collaboration and transparency, Reliant provides the Sourcewell member with appropriate access to the Procore platform. This allows stakeholders to monitor project progress, review documentation, track communications, and access reports in real time throughout the duration of the project. Additionally, Reliant and its trade partners utilize Procore's field management tools to create daily construction logs, upload progress photos, generate field reports, and document ongoing project activities. These technological tools provide consistent and accurate project documentation while delivering timely visibility into project milestones, construction progress, and field conditions. Reliant Construction also utilizes Microsoft Project, a Critical Path Method (CPM) scheduling software used to manage project activities, milestones, durations, substantial completion dates, and impact analysis. Project managers use this platform to communicate project schedules and progress with key stakeholders, including project superintendents, architects, and Sourcewell members. The software supports proactive schedule management, helping project teams minimize impacts and achieve critical milestone objectives on time. Reliant Construction also uses Sage Contractor to integrate cost accounting functions with Procore. Sage Contractor serves as a customized job cost management platform designed to track budgets and project costs efficiently. Our project coordinators use this system to oversee and manage all related financial and project cost activities. Nucor Buildings Group Nucor Buildings Group is committed to advancing both product and process innovation through a dedicated internal Innovation team that focuses on improving products, tools, processes, operational efficiency, and overall customer value. This team brings together expertise across technology, engineering, manufacturing, and process improvement to ensure continuous advancement in our solutions. Nucor Buildings Group leverages advanced digital technologies to improve accuracy, coordination, and project execution from design through construction. Our use of Building Information Modeling (BIM) at a high level of detail enables teams to create fully coordinated 3D building models that support design validation and precise fabrication. This digital integration helps ensure that components are manufactured and delivered with a high level of accuracy, reducing rework, and improving overall project timelines.	
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		In the field, our ShakeoutPro+ tool extends this digital connectivity directly to the jobsite. This application allows builders and erectors to scan components and instantly visualize their exact placement within the BIM model, enabling more efficient receiving, staging, and erection planning. Additionally, NBG continues to invest in customer-facing digital platforms that offer unified access to project information, estimating tools, and key resources. These platforms provide builders with real-time visibility into project status, streamlined communication, and faster, more accurate estimating capabilities, helping them plan more effectively and stay competitive in today's fast-paced construction environment. Across both product and operational innovation, Nucor Buildings Group is also advancing the use of modern design systems, automation, and emerging technologies such as AI-driven applications and connected digital workflows. These initiatives are designed to reduce manual effort, improve user experience, and create a more seamless, end-to-end process for customers and internal teams alike. These technological advancements demonstrate NBG's commitment to delivering smarter, more efficient building solutions, combining digital precision, field-ready tools, and integrated platforms to drive better outcomes for our customers. We continue to invest in emerging technologies, including automation and AI-driven applications, to further enhance workflows, reduce manual effort, and improve the overall customer experience. Morton Buildings, Inc. Morton Buildings continues to advance its construction solutions through enhanced digital design and design-build technologies that improve accuracy, speed, and code compliance across multiple jurisdictions. The company offers several technological and architectural innovations, including: 1.Morton Foundation System – Morton's foundation system features concrete piers that serve as a substitute for traditional wood columns placed underground. Backed by a 50-year warranty, this system addresses environmental concerns related to chemical treatments seeping into the soil while also preventing issues such as rotting and insect damage. 2.Hybrid Building Systems – Morton Buildings utilizes hybrid construction systems that combine post-frame and structural steel components. These systems are designed to support larger spans and higher load capacities while maintaining structural efficiency and flexibility. 3.Architectural and Aesthetic Enhancements – Morton Buildings incorporates a variety of aesthetic features into its building packages, including wood accent details, stone column caps, and color-matched light fixture bases designed specifically for ribbed metal siding. 4.Concrete Splashboard System – The company also offers a concrete splashboard that eliminates direct wood contact with the ground. This feature helps prevent chemical-treated wood from impacting surrounding soil conditions while reducing the potential for rot and insect-related deterioration. 5.Single-Slope Building Package – Morton Buildings introduced a monoslope (single-slope) building package that utilizes parallel chord trusses to maximize cubic footage within the structure. Additional benefits include directing snow and water runoff to the rear of the building, increased opportunities for front façade	
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		glazing, enhanced natural lighting, and improved passive heating and cooling performance that can contribute to lower energy costs. ElevenTen Systems ElevenTen Systems proposed Prefabricated Cold-Formed Steel (CFS) and Hybrid Cross Laminated Timber (CLT) building systems incorporate several advanced technologies that significantly improve project delivery, accuracy, quality control, and installation efficiency. Central to our approach is the integration of Building Information Modeling (BIM), laser measurement systems, and total station layout technology into a fully coordinated, data-driven workflow spanning design, fabrication, and field installation. Using Revit-based BIM modeling, we develop detailed and constructible 3D models of all CFS components and hybrid structural assemblies. These models enable full coordination between architectural, structural, and MEP systems, allowing advanced clash detection and constructability analysis to occur prior to fabrication. This proactive coordination reduces field conflicts, minimizes rework, and improves overall project efficiency. Our BIM environment is directly integrated with manufacturing and production systems, enabling automated extraction of panel layouts, cut lists, and material data. Shop drawings are generated directly from the coordinated model, improving precision while reducing manual drafting errors and fabrication inconsistencies. This digital workflow enhances manufacturing accuracy and supports higher levels of quality assurance throughout production.	
43	Describe any sustainability initiatives or certifications that relate to your organization and/or proposed Solutions. If applicable, describe the certification(s) for each initiative.	Reliant Construction Reliant Construction is committed to supporting our partners in achieving their sustainability goals. Throughout our past projects, Reliant has successfully implemented a variety of sustainability initiatives, including recycling programs, waste diversion strategies, and lean construction practices that improve efficiency while reducing environmental impact. Our approach to sustainability is flexible and can be tailored to meet the specific requirements, standards, and guidelines of each individual project. Reliant understands that every project has unique sustainability objectives, and we work collaboratively with owners, design teams, and trade partners to identify and implement the most effective solutions. As the construction manager, Reliant recognizes our responsibility to lead the project team in optimizing all applicable sustainability initiatives. From planning and procurement through construction and closeout, we proactively coordinate efforts to promote responsible material management, efficient building practices, and continuous improvement in sustainable project delivery. Nucor Buildings Group Nucor is a recognized leader in sustainable steel production, driven by its use of Electric Arc Furnace (EAF) technology, which relies primarily on recycled scrap steel and produces less than one-third of the greenhouse gas emissions associated with traditional blast furnace methods. As the largest recycler in North America, Nucor plays a critical role in advancing a circular economy in which steel is continuously reused without loss of quality. In 2025, Nucor recycled approximately 22.5 million tons of scrap, with finished products averaging over	*

		79% recycled content. All Nucor steel mills are ISO 14001 certified, reflecting a consistent and rigorous environmental management system across operations, and the company maintains a comprehensive portfolio of Environmental Product Declarations (EPDs) that provide transparent, third-party verified data on product impacts. Nucor Building Group leverages these sustainable inputs while supporting design practices such as modular construction and design for disassembly, enabling steel components to be reused or recycled at the end of a building's lifecycle. Nucor's sustainability strategy is further reinforced by industry-leading certifications and climate commitments. The company has established science-based emissions targets aligned with the Global Steel Climate Council Steel Climate Standard and the International Energy Agency Net Zero by 2050 framework, with GSCC-certified targets covering Scope 1, Scope 2, and Scope 3 emissions. Nucor is also advancing low-carbon innovations through renewable energy procurement, carbon capture and sequestration initiatives, and lower-emission iron inputs including green pig iron. Its Econiq™ product line represents the world's first net-zero carbon steel at scale, with certified options for net-zero across Scope 1 and Scope 2 emissions with an option for Scope 3, as well as renewable energy-based production through Econiq™ RE, providing customers with transparent and verifiable low-embodied carbon solutions that support green building and sustainability goals. Nucor Buildings Group (NBG) is committed to sustainable construction through the use of high recycled-content materials and energy-efficient building systems. NBG metal buildings are manufactured using steel with over 70% recycled content and are nearly 100% recyclable at the end of their lifecycle, supporting a circular approach to material use. NBG systems are also designed to contribute to LEED® certification, including features such as high recycled content, recyclability, and roof finishes that exceed LEED Solar Reflective Index (SRI) requirements. In addition, NBG offers energy-efficient solutions such as insulated metal panels, R-Boost™ roof insulation systems, and daylighting to help reduce energy consumption and improve long-term building performance. NBG further demonstrates its commitment to sustainability through active participation in the U.S. Green Building Council (USGBC®) and the Metal Building Manufacturers Association (MBMA) Energy Committee, helping advance industry-wide green building practices. Morton Buildings, Inc. At Morton Buildings, we can design and construct our buildings to meet LEED certification from the United States Green Building Council. Our wood building products are harvested through sustainable methods; our steel roofing and siding has a high recycled content. We do not use treated wood for ground contact, which is more environmentally friendly than other methods. Our insulation system is highly efficient, and our insulation products are formaldehyde free. Simply put, the entire building system is very "green" and environmentally friendly, especially when factoring in the life cycle of the building cradle to grave. ElevenTen Systems ElevenTen Systems' organization is committed to advancing sustainability through the use of Cold-Formed Steel (CFS) building systems, which inherently	
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		support environmentally responsible construction practices. Our approach emphasizes material efficiency, waste reduction, energy performance, and long-term durability, aligning with the sustainability goals of public-sector and institutional clients. Cold-Formed Steel components are typically manufactured with a high percentage of recycled content. At the end of their service life, CFS components are: •100% recyclable without loss of material properties •Easily recoverable compared to composite or wood-based systems The use of Cold-Formed Steel supports circular economy principles by reducing waste, promoting material reuse, and minimizing long-term environmental impact.	
44	Describe any third-party issued, eco-labels, ratings, or certifications that your proposed solutions hold.	Reliant Construction Where required by project scope, Reliant Construction can support delivery of projects pursuing certification levels such as LEED Certified, Silver, Gold, or Platinum, and coordinate documentation, commissioning, material tracking, waste diversion, and sustainable procurement efforts necessary to achieve owner sustainability goals. Through his training, Vice President, Brad Hix, has experience and knowledge with Passive House standards. Nucor Buildings Group Nucor Buildings Group's commitment to quality is unsurpassed. It is one of the first in the industry to earn IAS AC472 accreditation at all its steel building manufacturing plants. The IAS AC472 accreditation process reviews raw materials, design specifications, software, building code compliance, and quality control procedures, with manufacturing and engineering policies audited annually. The full list of facility-level certifications includes: •IAS AC472 — Accreditation for Metal Buildings •CAN/CSA A660 — Certification for Manufacture of Metal Buildings (Indiana & Utah facilities) •CWB W47.1 — Welding certification (Indiana & Utah facilities) •Canadian Sheet Steel Building Institute (CSSBI) — Member •Metal Building Manufacturers Association (MBMA) — Member NBG also holds a range of state and local approvals, including Florida Product Approval and Miami-Dade County approval. At the broader Nucor Corporation level, certain divisions hold ISO 14001:2015 certification for environmental management systems, and ISO 9001:2015 for quality management systems, each requiring third-party endorsement from an accredited registrar. Nucor Building Systems products can contribute to LEED points, as their buildings contain over 70% recycled steel and are 100% recyclable. They also support energy-efficient insulation systems, including cool-coated insulated metal panels. Please reference: Attachment_10_Nucor_ECO_CERTS	*

		Morton Buildings, Inc. Morton Buildings currently does not hold any third-party-issued eco-labels, ratings, or certifications. However, we are able to design and construct buildings to meet LEED certification requirements established by the U.S. Green Building Council (USGBC), supporting customers' sustainability and green building objectives.	
45	What aspects of your company, solutions, or services are truly unique in the marketplace, and why are these unique advantages meaningful for Sourcewell participating entities?	Reliant Construction Reliant Construction's approach is truly unique in the marketplace because it delivers a fully integrated, turnkey design-build solution specifically tailored to the needs of Sourcewell participating entities. Through close collaboration with trusted trade partners, design professionals, manufacturers, and construction teams, Reliant provides a single-source solution that manages every phase of the project lifecycle—from initial planning and design through construction, commissioning, and final closeout. Unlike traditional construction delivery methods that require owners to coordinate multiple vendors, consultants, and contractors, Reliant's comprehensive design-build model streamlines communication, accountability, scheduling, and execution under one contract and one point of responsibility. This integrated approach reduces risk, minimizes delays, improves budget control, and creates a more efficient, transparent, and collaborative project experience for the owner. These unique advantages are especially meaningful for Sourcewell participating entities because they simplify what is often a complex and time-consuming construction process. Public agencies, educational institutions, municipalities, and other participating organizations benefit from having a dedicated turnkey partner capable of coordinating design, procurement, project management, construction, and closeout with a high level of professionalism and accountability. This allows Sourcewell members to remain focused on their operational priorities while relying on Reliant to successfully manage project delivery from start to finish. Reliant leverages advanced project management technologies—including Procore, collaborative communication platforms, CPM scheduling through Microsoft Project, and integrated financial and construction controls such as Sage—to provide enhanced transparency and real-time project visibility. These tools ensure Sourcewell participating entities remain informed, engaged, and confident throughout every stage of the project, ultimately driving improved outcomes, stronger accountability, and greater overall project success. Nucor Buildings Group Nucor Buildings Group is uniquely positioned in the metal building industry through a combination of structural advantages that few companies in any industry can claim. As a division of Nucor Corporation — the largest steel and steel products company in North America and the largest recycler in the world — NBG benefits from vertically integrated, direct access to an uninterrupted supply of steel. This eliminates the supply chain vulnerabilities and price volatility that affect most building manufacturers, while enabling true single-source solutions for customers. That financial foundation extends well beyond steel supply. Nucor Corporation	*

		carries the strongest credit ratings in the steel industry, has sustained a 10% earnings-per-share compound annual growth rate since 1999, and maintains an 11% dividend growth rate over the same period. For customers and Authorized Builders alike, this means partnering with a supplier that will always be there — a level of stability that is genuinely rare in the construction industry. NBG's market reach is equally impressive. Operating four independent brands — Nucor Building Systems, American Buildings, Kirby Building Systems, and CBC Steel Buildings — with 2,800 Authorized Builders nationwide and over 220 years of combined industry experience, NBG brings unmatched geographic coverage and local expertise to every project. The addition of Nucor's warehousing (racking solutions), specialized overhead doors, and insulated metal panel manufacturing further broadens that offering, giving customers a single-source supplier for all primary metal building materials and meaningfully streamlining the construction process. Quality and sustainability round out NBG's competitive profile. Nucor Building Systems was one of the first in the industry to earn IAS AC472 accreditation at all its manufacturing plants, with engineering and manufacturing policies audited annually. And because Nucor's steel is made from approximately 79% recycled content — with a CO2 intensity just 40% of the global average — customers pursuing LEED certification or broader sustainability goals have a natural partner in NBG. Together, these advantages reflect an organization that is not simply large, but structurally and strategically built to deliver for its customers over the long term. Morton Buildings, Inc. Morton Buildings is uniquely differentiated in the pre-engineered building industry through our vertically integrated delivery model. We directly control the most critical phases of a project—manufacturing, design, logistics, and construction—allowing us to deliver a coordinated, single-source solution from concept through completion. Morton manufactures core building system components in our own facilities, including primary structural framing and key building envelope elements. By producing and delivering these materials using company-owned transportation, we maintain direct control over quality, material availability, and project timing. Morton has also developed proprietary building systems and construction methods specifically engineered to improve structural performance, construction efficiency, and long-term building durability. This integrated manufacturing approach allows us to maintain consistency across projects while reducing dependence on third-party suppliers and subcontractors. Morton provides in-house design services that are fully aligned with our manufacturing and construction processes, including: •Structural building design •Foundation design coordination based on site and geotechnical conditions •Architectural layout and building planning •Early-stage budgeting and value engineering Our integrated team designs with a “buildable-first” approach, ensuring efficient	
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		construction while minimizing redesign, delays, and cost overruns. By involving design, manufacturing, and construction teams early in the process, Morton is able to provide clients with practical, cost-effective solutions that streamline project delivery. Morton Buildings is unique in that we not only control the manufacturing and delivery of materials, but also directly manage the quality of the construction process itself. Our buildings are erected exclusively by Morton-employed, trained, and qualified craftsmen—not outsourced subcontractors. These team members are also owners of the company through Morton's 100% Employee Stock Ownership Plan (ESOP), which was completed in 2017. This ownership culture reinforces accountability, craftsmanship, safety, and pride in every project we build. By connecting design, manufacturing, procurement, logistics, and construction under one organization, Morton creates a seamless delivery system that reduces handoffs and improves alignment across all phases of a project. ElevenTen Systems ElevenTen Systems differentiates itself in the marketplace by delivering a fully integrated, panelized building system that extends beyond traditional prefabricated/hybrid Cold-Formed Steel (CFS) framing to include complete building envelope and structural interface components. This approach transforms fragmented construction scopes into a coordinated, high-performance system, delivering measurable benefits in schedule, cost, quality, and risk reduction. Unlike typical prefab CFS providers that deliver framing only, our system integrates: •Weather barrier systems (WRB) pre-installed at the panel level •Continuous insulation (CI) incorporated into panel assemblies •Pre-installed windows and doors (where project scope allows) •Brick ledges, angle iron, and façade support components •Coordination for exterior cladding attachment systems This results in: •Faster dry-in and enclosure timelines •Reduced reliance on multiple subcontractors •Improved building envelope performance and consistency •Lower risk of water intrusion and installation errors Our solutions extend beyond light-gauge framing to include coordination and integration with: •Structural steel components (beams, columns, embeds) •Load-bearing and non-load-bearing Cold-Formed Steel systems •Interface detailing between Cold-Formed Steel panels and primary structural systems We bridge the gap between light-gauge framing and structural steel scopes, which are typically siloed, independent of one another. Most competitors operate	
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		in isolated scopes (design, fabrication, or installation). We connect all phases. Value to Sourcewell entities: •Clear accountability and reduced coordination risk •Streamlined communication across project stakeholders •Faster decision-making and issue resolution	
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Table 5B: Value-Added Attributes

Select any business certifications that your company or partners have obtained. Upload your confirming documentation.

Select all that apply below.

#	Certification	Offered	Comment	
46	Minority Business Enterprise (MBE)	☒ Yes ☐ No	Reliant Construction is a Minority Business Enterprise led by President Wendel Torres, whose strong Hispanic heritage reflects the company’s diverse leadership and values. While Nucor Buildings Group doesn’t currently hold the specified business certifications listed above, we deeply value supplier diversity and are actively committed to supporting those initiatives. We work closely with qualified partners who meet these certification requirements, ensuring that diversity remains an important part of how we do business. Through our extensive coast-to-coast network of over 2,800 Authorized Builders and industry partners, NBG regularly collaborates with organizations that hold a wide range of certifications, including Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Veteran-Owned Business (VBE), Service-Disabled Veteran-Owned Business (SDVOB), Small Business Enterprise (SBE), and other related designations. Our Authorized Builders are independent contractors, many of whom either maintain these certifications directly or partner with subcontractors, suppliers, and vendors who do. This network-based approach allows NBG to effectively support projects that require or prioritize certified businesses, including government and public-sector work. NBG remains committed to fostering inclusive participation across our supply chain and leveraging our broad partner network to meet the diverse requirements of our customers and communities. See attached: Attachment_33_MBWE CERT	*
47	Women Business Enterprise (WBE)	☐ Yes ☒ No	Reliant Construction is not a Women Business Enterprise.	*
48	Disabled-Owned Business Enterprise (DOBE)	☐ Yes ☒ No	Reliant Construction is not a Disabled-Owned Business Enterprise	*
49	Veteran-Owned	☒ Yes	Kevin Duis, Managing Partner, qualifies HERC JV as a Veteran-	*

	Business Enterprise (VBE)	☐ No	Owned Business Enterprise (VBE) through his distinguished military background and leadership experience in the United States Army. Refer to attached: Attachment_34_Disabled Veteran CERT	
50	Service-Disabled Veteran-Owned Business (SDVOB)	☒ Yes ☐ No	Kevin Duis, Managing Partner, qualifies HERC JV as a Service-Disabled Veteran-Owned Business (SDVOB) based on his honorable service in the United States Army. Our joint venture with Hartland Excavation is a certified SDVOB operating under the name Hartland Excavation Reliant Construction Joint Venture (HERCJV). Refer to attached: Attachment_34_Disabled Veteran CERT	*
51	Small Business Enterprise (SBE)	☒ Yes ☐ No	Reliant Construction is a Small Business Enterprise. Please refer to: Attachment_32_SBE CERT	*
52	Small Disadvantaged Business (SDB)	☒ Yes ☐ No	Reliant Construction is proud to be recognized as a Small Disadvantaged Business, led by President Wendel Torres, whose strong Hispanic heritage reflects the company's commitment to diversity, inclusion, and culturally grounded leadership. Under his guidance, Reliant Construction continues to foster a value-driven organization that embraces opportunity, representation, and excellence within the construction industry. See attached: Attachment_33_MBWE CERT	*
53	Women-Owned Small Business (WOSB)	☒ Yes ☐ No	While Reliant Construction is not, we are proud to partner with Prime 5 Contracting, a Women-Owned Small Business whose values, dedication, and commitment to excellence closely align with our own.	*

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

#	Question	Response *	
54	Describe your payment terms.	Reliant Construction's standard payment terms are Net 30, in accordance with our commercial practices. We also strive to accommodate clients' preferred payment methods to align with applicable funding and compliance requirements, including federal, state, and local Prompt Payment Act regulations.	*
55	Describe your accepted payment methods. For credit card/procurement card (pCard), describe any fees associated with these methods.	Reliant Construction accepts payment by check or wire transfer. As a commercial design-build general contractor, credit card payments are not a standard method of payment within our industry. However, if credit card payments are required, we can set it up and pass the additional fees to the Sourcewell member.	
56	Describe available leasing, financing, or as-a-service options, including key	Through Reliant Construction's strategic partnership with NCL Government Capital, a leading public sector financing provider, we are able to deliver tailored funding options under Sourcewell Contract number: 092424-NCL. NCL Government Capital offers flexible leasing and financing solutions	*

	features and any third-party providers or financial partners used.	specifically designed to meet the needs of government and education entities. These financing solutions are structured to align with public procurement requirements, including tax-exempt municipal leasing, installment payment agreements, and other budget-friendly structures that allow organizations to acquire critical equipment and services without requiring large upfront capital expenditures. Terms can be customized to match budget cycles, grant funding timelines, or fiscal constraints, helping agencies preserve cash flow while still meeting operational needs. By leveraging NCL Government Capital's expertise in public sector financing, they ensure a streamlined, compliant, and efficient process—from application through approval—enabling Sourcewell members to focus on implementation rather than administrative complexity.	
57	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	Reliant Construction Reliant Construction proposes using the following standard transaction documents in connection with an awarded agreement. These documents are utilized throughout the project lifecycle to establish scope, pricing, scheduling, contractual obligations, project administration, and reporting requirements for Participating Entities. 1. Letter of Intent (LOI) Used during the early design and preconstruction phase to authorize initial design services, scope development, budgeting, and preliminary project planning activities. 2. Firm-Fixed Price Proposal with Schedule of Values Provides a detailed project proposal including a Firm-Fixed Price, project scope, assumptions, exclusions, and a Schedule of Values identifying cost allocations for project components and progress billing purposes. 3. Design-Build Institute of America (DBIA) Agreement Reliant Construction will utilize Sourcewell members' standard construction contracts whenever available. During the proposal phase, Reliant typically requests the Participating Entity's sample contract and applicable terms and conditions to ensure all contractual expectations are identified and incorporated into the project scope and pricing. For Participating Entities that do not maintain a standard construction agreement, Reliant Construction can provide an industry-standard DBIA construction contract to facilitate the entity's due diligence and contracting process. This DBIA agreement option is introduced early in the scope development phase to streamline project execution. 4. Project Schedule A detailed project schedule developed and maintained using Microsoft Project, outlining major milestones, sequencing, critical path activities, procurement timelines, and anticipated completion dates. 5. Submittal Register A comprehensive submittal tracking document maintained through Procore, identifying required project submittals including shop drawings, product data, samples, RFIs, and other documentation necessary for project review, coordination, and approval. 6. Pay Application with Schedule of Values Standard monthly pay application documentation incorporating the same	*

		Schedule of Values included in the Firm-Fixed Price proposal to support progress billing and payment review. Reliant Construction also has the ability to utilize funding source-specific pay application forms and documentation requirements, including those associated with federal, state, grant-funded, or agency-specific projects. 7.Daily Report Documentation Daily field reporting templates maintained through Procore documenting project activities, manpower, site conditions, safety observations, deliveries, inspections, weather conditions, and overall project progress. Template agreements and sample transaction documents corresponding to the items listed above will be uploaded separately as part of the proposal submission package for Sourcewell members' review. Please see the attached eight documents: 1.Attachment_11_Reliant_LOI_Example 2.Attachment_12_Resada_Firm_Fixed_Price 3.Attachment_13.0_Design-Build_Institute_of_America_DBIA_Agreement 4.Attachment_13.1_DBIA_General_Conditions 5.Attachment_14_Reliant_Project_Schedule_Example 6.Attachment_15_Reliant_Submittal Register_Example 7.Attachment_16_Reliant_Pay Application with Schedule of Values 8.Attachment_17_Reliant_Daily Report_Example Nucor Buildings Group Nucor Buildings Group has provided one eQuote™ product flyer and three sample eQuote™ order documents to be used for identifying building pricing, which is also referenced in Question 58. Please see the four attached documents: 1.Attachment_18_Nucor_eQuote_Flyer 2.Attachment_19_Nucor_eQuote_Example_1 3.Attachment_20_Nucor_eQuote_Example_2 4.Attachment_21_Nucor_eQuote_Example_3 5. Attachment_31_Nucor_Warranty Morton Buildings, Inc. Morton Buildings price quote is also their order form to be used for identifying building pricing which is also referenced in Question 58. Please see: Attachment_22_Morton_Sample_Order_Form ElevenTen Systems ElevenTen Systems provides a proposal out of their M-RES to be used for identifying building pricing which is also reference in Question 58. Please see the two attached documents: 1.Attachment_23_ElevenTen_Pricing_Tool_M-RES 2.Attachment_24_ElevenTen_Proposal	
58	Describe your pricing model AND quantify the proposed discount(s) offered.	In response to Question 58 and pursuant to Article III of the RFP, Reliant Construction utilizes a Firm-Fixed Price pricing model. Our Firm-Fixed Price is derived from local subcontractor and vendor quotes, as well as discounted manufacturer catalog pricing. We then use RSMeans to develop the required	*

	If proposed pricing is Line-Item Pricing, Proposer must submit: A. For each Line, provide your list/MSRP, the offered discount(s), and the "Master Agreement Price". B. If proposed pricing is a Percentage Discount from Catalog or Category, one of the following MUST be submitted: (1) an active URL to a current published online catalog; OR (2) a complete price file with current pricing. Refer to RFP Section III. Pricing for additional guidance.	line-item MSRP pricing. The MSRP pricing is discounted by 5% to establish the Sourcewell Member's Master Agreement Price (MAP), which also serves as the Sourcewell Member's Not-to-Exceed Price. The final Firm-Fixed Price provided for each project will always be below the Master Agreement Price. Because each construction solution is customized based on project-specific variables—including local building codes, structural load requirements, energy efficiency standards, geotechnical conditions, building configuration, intended use, and architectural aesthetics—pricing cannot be standardized into fixed SKU-based pricing. Question 58 A: Reliant Construction's Line-Item Pricing - Reliant Construction uses RSMeans from Gordian as the basis for establishing line-item MSRP pricing for all design-build and turnkey construction elements. RSMeans is the industry-standard construction cost database used by government agencies, facility managers, architects, engineers, designers, and contractors throughout the United States and Canada to establish and justify construction costs and pricing. The database includes unit costs, assemblies, and building models that can be adjusted to local market conditions, incorporating regional labor rates, material costs, prevailing wage requirements, and benefit rates. Reliant Construction utilizes RSMeans as an estimating and pricing tool in its commercial practices, with quarterly updates ensuring current labor, material, soft cost, and market condition data across the U.S. and Canada. Our pricing model for each project is: •RSMeans generates the line-item pricing MSRP. •Reliant Construction applies a 5% discount to the MSRP. •The resulting discounted amount becomes the Master Agreement Price, which also serves as the project's Not-To-Exceed Price. Please see Reliant Construction's Master Agreement Price example below: •RSMeans MSRP: \$2,298,453.03 •Less 5% Discount: (\$114,922.65) •Master Agreement Price/Not-to-Exceed Price: \$2,183,530.38 Question 58 B: Reliant Construction's Discounted Manufacturer Catalog Pricing - Reliant Construction has partnered with three nationally recognized pre-engineered building manufacturers – Nucor Buildings Group, Morton Buildings and ElevenTen Systems. These manufacturers offer catalog price lists for pre-engineered building systems and components through their proprietary pricing tools. Our manufacturing partners' proprietary pricing tools contain confidential pricing methodologies, trade secrets, and intellectual property that they feel provide a competitive advantage and are not intended for third party or open market disclosure. These systems are designed exclusively for use by their customers and authorized builders. Providing access to or sharing these tools would create unacceptable risk to our confidential information and competitive position. As such, we are unable to share the tools themselves.	
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		Industry-standard general contractor markups for these pre-engineered buildings, according to Construction Financial Management Association (CFMA), typically range from 15–20%; however, Reliant Construction does not apply a markup to pre-engineered building systems. As a result, Sourcewell members realize an effective savings of approximately 15–20% compared to standard market pricing for similar pre-engineered building solutions, depending on overall project scope and complexity. As mentioned throughout this response, Reliant Construction will work with the Sourcewell member to design to meet their budgetary constraints. The following explains, in detail, each of our partner's proprietary pricing tools. Nucor Buildings Group Catalog Pricing - Nucor utilizes eQuote™ for their pre-engineered steel building pricing. Nucor Buildings Group's 2,800 authorized Builders are supported with specialized tools needed to succeed in the competitive commercial building industry. At the core of our cutting-edge technology and solutions is eQuote™, our proprietary industry-leading pricing system designed to provide the most accurate, detailed scope documents to successfully and efficiently quote building projects. eQuote™ is updated monthly, offering Builders the most market competitive and relevant pricing available. Builders are trained to use eQuote™ through hands-on Builder school workshops offered several times each year. The features and benefits of eQuote™ include accessibility (eQuote™ is a web application available anywhere, anytime, on multiple devices and platforms), ease of collaboration, efficiency, accuracy (with ability to define products such as insulated metal panels, mezzanines, roof framed openings, and cranes), and value with the end result being clear, concise order documents. Both pricing systems consist of confidential pricing methodologies, trade secrets, and intellectual property that ensure their competitive advantage. These pricing systems are not intended for third party or open market disclosure. Pursuant to RFP Article VI Evaluation and Award, Section E Disposition of Proposals, providing access to or sharing these tools would create unacceptable risks to our confidential information and competitive position. As described above, this tool will be used to generate the discounted pre-engineered steel building for each Sourcewell project. Please see these four attached documents: •Attachment_18_Nucor_eQuote_Flyer •Attachment_19_Nucor_eQuote_Example_1 •Attachment_20_Nucor_eQuote_Example_2 •Attachment_21_Nucor_eQuote_Example_3 Morton Buildings utilizes a proprietary configuration and pricing platform, Customer Select, to deliver a highly accurate, data-driven approach to project development and deployment. This system generates a three-dimensional building model based on initial customer requirements and	
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		applies embedded engineering logic to evaluate and optimize structural design in alignment with applicable local building codes. From this model, Customer Select produces a detailed bill of materials and integrates that information with labor, freight, and installation assumptions to develop a comprehensive project cost. The platform then consolidates all inputs—including design, materials, erection labor, applicable taxes, and transportation—into a single, stipulated sum price, providing customers with clear and predictable project costs early in the process. Customer Select is further enhanced through direct integration with Morton Buildings' Microsoft Dynamics 365 ERP system, which regularly updates material pricing and standard costs. This integration ensures that all estimates reflect current market conditions and internal cost structures, resulting in accurate, consistent, and transparent pricing for participating entities. As described above, this tool will be used to generate the discounted pre-engineered wood-framed steel building. Please see: Attachment_22_Morton_Sample_Order_Form ElevenTen Systems Catalog Pricing - ElevenTen System utilizes M-RES, their proprietary pricing to specific to their products and solutions. M-RES is updated periodically to follow steel supply costs. This unique software is designed specifically for pricing mid-rise low bearing wall and roof systems. It is built around actual code driven mid-rise construction decisions. This software will accurately evaluate structural wall assemblies and floor framing systems. Composite deck, shoring, multi-store floor systems, plus field production rates are supported by M-RES. Please refer to the M-RES video link for more information on our pricing tool: https://www.youtube.com/watch?v=SqlRWkRw2GQ ElevenTen Systems supplies their solutions to general contractors and developers. They do not have a retail market business model as they do not have a retail. Our organization's pricing model utilizes the ElevenTen Systems products, quoted through the M-RES system shall be offered at a discount of between 15% and 25% as well. As described above, this tool will be used to generate the discounted, pre-engineered fabricated building. Please see the two attached documents: •Attachment_23_ElevenTen_Pricing_Tool_M-RES •Attachment_24_ElevenTen_Proposal Reliant Construction's Firm-Fixed Price Model – Our Firm-Fixed Price is the total cost of acquisition for the Sourcewell member and is based on quotes obtained from local subcontractors and vendors, along with discounted pricing from manufacturer catalogs, which are provided above. This Firm-Fixed Price will always be below the Master Agreement Price/Not-to-Exceed Price, validating the Sourcewell member's total cost of acquisition. Reliant Construction's Master Agreement Price example:	
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		•RSMeans MSRP: \$2,298,453.03 •Less 5% Discount: (\$114,922.65) •Master Agreement Price/Not-to-Exceed Price: \$2,183,530.38 Example of Firm-Fixed-Price Total Cost of Acquisition: •Master Agreement Price/Not-to-Exceed Price: \$2,183,530.38 •Final Firm-Fixed Price: \$2,166,529.00 •Additional Savings Below MAP: \$17,001.38 Please see the attached supporting documentation, labeled as follows: •Attachment_25_RESADA_MSRP_RSMeans •Attachment_26_RESADA_eQuote_American_Buildings •Attachment_12_RESADA_Firm_Fixed_Price Our unique pricing model, detailed above, is a turnkey, Firm-Fixed Price solution that reflects the total cost of acquisition for the Sourcewell member. By utilizing discounted line-item pricing to define the Sourcewell member's Master Agreement Price and the discounted catalog pricing for the pre-engineered buildings, we are able to validate the Sourcewell member's Firm-Fixed Price. Reliant Construction partners with each Sourcewell member through a collaborative, team-oriented approach to define and develop a tailored scope of work that meets their specific facility requirements. Together with the Sourcewell members and a local team of architects, engineers, vendors, and key subcontractors, we develop a comprehensive proposal. Throughout this process, the Sourcewell member maintains oversight and control of the design, programming, and scope development, as well as throughout the construction phase, ensuring a fully integrated turnkey design-build solution. All costs are clearly identified for the Sourcewell member in a turnkey, Firm-Fixed Price proposal and corresponding scope of work before any contract is submitted for review. This collaborative approach, combined with our turnkey, Firm-Fixed Price offering, enables Sourcewell members to achieve significant time and cost savings while maintaining the quality they expect. In addition, members benefit from a best-value solution guided by proven commercial practices, helping them avoid the common pitfalls associated with low-bid procurement methods, where contractors often rely on change orders to increase profits after the award.	
59	Provide details of any quantity or volume discounts, as well as any rebate programs that are available in addition to the proposed pricing structure discounts.	Reliant Construction and our partners will consider project-specific volume and quantity discounts for the Sourcewell members.	*
60	Describe your method of facilitating	Given the diverse construction requirements of Sourcewell members and the broad range of solutions encompassed under this national contract,	*

	non-contracted products or related services and define the associated costs/fees.	providing detailed line-item pricing is not feasible. In accordance with established commercial practices, we utilize industry-standard RSMeans for estimating, proposal development, and contracting related to non-contracted products and associated services. These services include, but are not limited to, design-build projects, site preparation, installation, demolition and disposal of existing structures, as well as inspection, repair, and maintenance services.	
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges.	Our collaborative design-build solution ensures that the turnkey, Firm-Fixed Price and associated scope of work fully describe the clearly understandable, complete total cost of acquisition on each Sourcewell project. Additionally, Reliant Construction is the sole source of responsibility for all equipment, products and services provided under this RFP and the awarded master agreement.	*
62	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) in the contiguous United States.	All freight, shipping, and delivery costs and fees are included in every Firm-Fixed Price, turnkey proposal and each contract. Reliant Construction is the sole source of responsibility for all equipment, products and services provided under this RFP and the awarded master agreement.	*
63	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) for Alaska, Hawaii, Canada, or any offshore delivery.	All containers, dunnage, skids, freight, shipping, handling, delivery costs, and associated fees are identified and included in every Firm-Fixed Price, turnkey proposal and contract. For deliveries to Alaska, Hawaii, Canada, or offshore locations, the delivery program consists of the following process. The components are loaded on to a trailer and shipped to a freight forwarder at the port. The manufactured solution is consolidated at the freight forwarders facility and typically loaded onto a skid, which is then placed into a shipping container. The skid protects the building components during loading, shipping, off-loading at the port, and transportation from the port to the project site, while also allowing for efficient unloading onsite. The shipping container is unloaded from the vessel and loaded onto a local drayage truck for transport from the port to the site, where the load is then unloaded onsite. The costs associated with all phases of this process, including the shipping container and all related materials and services, are clearly, completely, and fully described in the Firm-Fixed Price proposal/contract and are included in the total acquisition cost. Additionally, Reliant Construction is the sole source of responsibility for all equipment, products, and services provided under this RFP and the awarded Master Agreement.	*
64	Describe any unique distribution, delivery, or deployment methods offered in	Reliant Construction, as the contract holder for this project, is proud to partner with industry-leading vendors including Nucor Buildings Group, Morton Buildings, and ElevenTen Systems to deliver a comprehensive, high-quality building solution. Nucor Buildings Group, a coast-to-coast full-service	*

	your proposal.	metal building manufacturer and division of Nucor Corporation, brings the strength and stability of one of America's most respected and diversified steel producers. Through innovative electric arc furnace (EAF) mini-mill technology, extensive vertical integration, and a commitment to sustainability, safety, and performance, Nucor provides a dependable source of American-made steel products with one of the lowest carbon footprints in the global steel industry. Complementing this partnership, Morton Buildings contributes decades of expertise in post-frame and engineered building construction, known nationwide for durable, efficient, and customized building systems. ElevenTen Systems further enhances the project through advanced systems integration and technology-driven solutions that support operational efficiency and long-term reliability. Together, these strategic partnerships allow Reliant Construction to provide customers with a seamless, single-source approach backed by trusted manufacturers, competitive market pricing, and proven industry performance. Nucor Buildings Group is a coast-to-coast full-service metal buildings manufacturing company and a part of Nucor Corporation, one of the most formidable companies in America. Through the 2000s and beyond, an aggressive acquisition strategy transformed Nucor into a fully diversified steel and steel products powerhouse spanning plate, downstream fabrication, and raw materials operations. The foundation of Nucor's competitive strength is its electric arc furnace (EAF) mini-mill model, which melts recycled scrap steel rather than relying on traditional blast furnaces. This approach is more flexible, lower cost, and significantly more environmentally friendly — with more than 79% recycled content per ton, Nucor carries one of the lowest carbon footprints among major global steel producers. Complementing this is a high degree of vertical integration, with Nucor controlling raw materials such as direct reduced iron and scrap, through melting and rolling, all the way to downstream fabrication. Perhaps equally important is the company's legendary culture: a decentralized management structure, an industry-leading commitment to safety, a no-layoff policy, and a profit-sharing and pay-for-performance model that ties team member pay directly to performance. Nucor's product portfolio is broad and spans several major segments. In sheet and flat-rolled steel, it produces hot-rolled, cold-rolled, galvanized, and Galvalume products serving automotive, construction, and appliance markets. Its bars and structural segment includes rebar, merchant bar, special bar quality steel, beams, channels, angles, and piling. The plate segment serves heavy industries such as shipbuilding, pressure vessels, heavy equipment, military, and energy. Nucor also produces tubular products including hollow structural sections, steel pipe, and oil country tubular goods. Its downstream fabrication businesses manufacture steel joists, joist girders, steel deck, racking systems, and pre-engineered metal buildings. Finally, its raw materials operations supply the direct reduced iron, scrap brokerage, and pig iron that feed its steelmaking furnaces. Through our relationships with our sister divisions, Nucor Buildings Group offers a nearly uninterrupted source of American steel and steel products to our customers, along with competitive up-to-date market pricing. Nucor is truly a single-source provider which offers our customers peace of mind.	
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		Morton Buildings offers a unique, vertically integrated distribution and delivery model that differentiates it from traditional construction providers. Rather than relying on third-party supply chains, Morton controls the full channel of distribution—from design and engineering through manufacturing, transportation, and construction. Key building components are produced in Morton's own manufacturing facilities and delivered directly to project sites using Morton-owned and operated transportation fleets, ensuring consistency, reduced lead times, and improved cost control. Deployment is executed through a nationwide network of over 100 employee-owned construction centers that serve as local hubs for sales, project management, and field operations. These centers enable rapid mobilization, localized coordination, and responsiveness to regional requirements while maintaining national standards of quality and safety. Additionally, Morton self-performs construction using its own trained, full-time crews rather than relying on third-party installers. This integrated delivery approach ensures accountability at every stage of the project lifecycle, enhances quality control, and improves schedule reliability. Through its design-build project delivery method, Morton further streamlines deployment by integrating design, procurement, logistics, and construction under a single contract, eliminating gaps between phases and reducing project risk for customers. Together, this end-to-end delivery model—combining in-house manufacturing, dedicated logistics, local construction centers, and self-performed installation—provides customers and municipalities with a highly efficient, reliable, and accountable project execution process. All ElevenTen Systems distribution and delivery systems are indicative of industry standards.	
65	Describe any self-audit processes or programs that you will employ to verify that Sourcewell participating entities have obtained Agreement pricing and to verify compliance with the resulting Agreement.	Reliant Construction The audit process begins at the proposal stage, where we initiate the collaborative design-build solution. As we define the scope, we generate corresponding costs to ensure the agreement pricing requirements have been met. Our proposal is created through an internal system that also establishes an audit trail for project-specific pricing. Standard practice requires that every proposal and contract follow standardized processing and documentation procedures for future internal and external audits. Management reviews each proposal and contract prior to submission or execution to ensure compliance with all agreement pricing requirements. Once the Firm-Fixed Price contract is signed with the client, industry-standard tools such as submittals, contract schedules, project status reports and meetings, along with invoicing pursuant to project milestones, are regularly shared with the client to ensure the timely, quality completion of work at the agreed-upon pricing. A post-job audit is completed with the owner during the final walkthrough and commissioning of the project or facility. This audit program verifies that our processes comply with agreement pricing requirements and the services provided under this contract.	*

		Nucor Buildings Group Nucor Buildings Group (NBG) maintains internal processes to ensure accurate pricing, contract compliance, and transparency. Our approach and methodologies are rooted in operational excellence, consistent review processes, and centralized tracking capabilities. To ensure Sourcewell participating entities receive Agreement pricing, NBG will utilize a dedicated coordination team, working in partnership with Reliant Construction, to serve as the primary point of contact throughout both pre-sale and post-sale phases. This team will oversee project scoping, estimating, and order execution, ensuring that all pricing aligns with the terms and expectations defined within the Sourcewell Agreement. This centralized approach enables consistent visibility into project activity and supports accurate reporting. Each project will undergo a structured review process by designated management to verify that pricing, scope, and contract requirements are properly applied. NBG's service and customer support teams—working in close coordination with our sales organization and Authorized Builder network—provide an additional layer of oversight to ensure compliance throughout the project lifecycle. This includes verification during estimating, order entry, production, and delivery phases. Regular coordination with Reliant Construction further reinforces compliance, ensuring alignment on pricing application, project qualifications, and contract usage. This partnership-driven approach, combined with internal review checkpoints and centralized documentation, provides a reliable framework for self-auditing and continuous process improvement. Through these structured processes, Nucor Buildings Group ensures that Sourcewell members consistently receive Agreement-based pricing and that all project activity remains aligned with contract requirements. Morton Buildings, Inc. Morton Buildings, Inc. will employ a structured internal self-audit process to verify that Sourcewell participating entities receive Agreement pricing and that projects comply with the resulting Agreement. For each Sourcewell project, orders are flagged within Morton's centralized estimating and contract systems to ensure Sourcewell pricing, terms, and conditions are applied at contract execution. Periodic internal reviews are conducted by commercial and corporate oversight teams to confirm proper use of Sourcewell contract references, pricing alignment, and eligible entity status. Any discrepancies identified during review are escalated to commercial leadership for prompt correction, customer notification if required, and documentation of corrective action. This internal control process, combined with Morton's direct, company-owned sales and delivery model, ensures consistent compliance, transparency, and accountability for all Sourcewell participating entities. ElevenTen Systems Our organization maintains a structured self-audit program to ensure all	
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		Sourcewell participating entities consistently receive contract-compliant pricing, accurate scope alignment, and high-quality service delivery. These controls are integrated throughout our operational workflow, with particular emphasis on the manufacturing and pre-production phases, where the majority of cost validation and scope accuracy are established. Our most critical self-audit process occurs during the manufacturing and production phase, where we verify both pricing alignment and scope accuracy: BIM-to-production validation: •Revit/BIM models are reviewed against the contracted scope to ensure all components (panels, insulation, openings, structural interfaces, etc.) match the agreed deliverables •Bill of Materials (BOM) reconciliation: •Automated material takeoffs from the model are compared to the approved estimate and Sourcewell pricing structure •Production release audit: •Prior to fabrication, a formal checkpoint confirms: •Scope completeness •Quantities and assemblies align with contracted pricing •No unauthorized scope changes have been introduced Control: Fabrication cannot proceed until all scope and pricing elements are verified and approved.	
66	Provide a list of internal metrics that will be tracked to measure the success of a resulting Agreement.	Reliant Construction will track and measure the following growth indicators: the number of Rough Order of Magnitude (ROM) proposals submitted, the number of Firm-Fixed Price proposals generated, and the number of awarded contracts resulting from submitted proposals. These metrics will be analyzed on both a quarterly and annual basis. Additionally, members will be surveyed to evaluate key performance indicators, including quality of communication, quality of work, on-time performance at the contracted price, and other essential customer service elements.	*
67	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this	In consideration of the benefits, support, and services provided by Sourcewell, we will provide a two percent administrative fee on all transactions under the awarded Master Agreement.	*

	Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.		
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Table 6B: Pricing Offered

#	The Pricing for this Proposal is: *	Specify the basis for the pricing offered, include unique circumstances or justifications	
68	Consistent with our standard market pricing typically offered to individual municipalities, universities, or school districts.	The pricing for this proposal aligns with our standard market rates and is as good or better than typically offered to individual municipalities, universities, and school districts, based on our previously awarded Sourcewell projects in which Reliant Construction served as the prime subcontractor. We remain committed to working closely with each Sourcewell member to help meet their budgetary needs.	*

Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A and 7B)

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

#	Category or Type	Offered *	Provide a detailed description of all solutions offered.	
69	Steel frame buildings	☒ Yes ☐ No	Reliant Construction has strategically partnered with Nucor Buildings Group as the steel building solutions provider for this RFP and resulting Master Agreement. As the industry's leading manufacturer of pre-engineered metal building systems, Nucor Buildings Group encompasses four recognized brands: Nucor Building Systems, American Buildings, CBC Steel Buildings, and Kirby Building Systems. Nucor's national footprint of seven manufacturing facilities and network of more than 2,800 authorized builders, combined with Reliant Construction's comprehensive national design-build capabilities, creates a fully integrated project delivery solution for Sourcewell members. Together, we provide complete metal building systems that integrate durable structural framing, complementary building components, and supporting services into one streamlined solution. From initial planning and customer service through project execution and warranty support, this partnership	*

			delivers efficient, high-quality, and cost-effective facilities designed to meet the long-term needs of Sourcewell members. For additional project examples, please see: Attachment_27_Nucor_Project Examples.	
70	Wood frame metal buildings	☒ Yes ☐ No	Reliant Construction has also strategically partnered with Morton Buildings as the wood building solutions provider for this RFP and resulting Master Agreement. Morton Buildings utilizes a highly engineered post-frame wood building system designed to meet or exceed applicable local, state, and national building codes, including IBC and UBC standards. This structural approach incorporates laminated wood columns, engineered roof trusses, and secondary framing members that efficiently transfer structural loads while providing exceptional strength, design flexibility, and long clear-span capabilities. Complementing this approach, Nucor Buildings Group and ElevenTen Systems provide integrated pre-engineered, metal building components that seamlessly interface with wood-frame construction. Nucor's coordinated roof systems, exterior metal panels, and accessories enhance the durability, performance, and aesthetics of the overall building envelope, allowing owners to benefit from the flexibility of wood-frame construction combined with the long-term advantages of metal building systems. For additional project examples, please see: Attachment_28_Nucor_Project Examples	*
71	Hybrid wood and steel buildings	☒ Yes ☐ No	Reliant Construction has a proven track record of successfully directing and coordinating complex design disciplines involving both wood-frame and pre-engineered steel building systems. Through extensive design-build experience, Reliant has consistently collaborated with owners, architects, engineers, and specialty building providers to develop cost-effective facility solutions tailored to each client's operational requirements and budget objectives. This integrated approach enables Reliant to guide Sourcewell members through the planning, design, budgeting, and construction process while delivering high-quality, efficient facilities that maximize long-term value. Morton Buildings utilizes hybrid building systems that combine engineered wood columns and wall framing with pre-engineered open-web steel trusses, along with integrated wood purlins and girts that efficiently transfer loads throughout the structural system. This hybrid approach leverages the spanning strength of steel while retaining the structural integrity, thermal performance, and constructability advantages of wood-frame construction. Complementing this approach, Nucor Buildings Group and ElevenTen Systems provide integrated pre-engineered metal building solutions designed to seamlessly interface with wood-frame construction, delivering versatile hybrid systems capable of meeting a broad range of design and performance requirements. Through advanced 3D modeling and coordinated design, both Nucor and ElevenTen Systems support efficient collaboration across all trades, ensuring alignment between steel framing, wood structural elements, and adjacent building components for streamlined construction and enhanced project coordination. In addition, Nucor's coordinated roof systems, exterior metal panels, and accessory packages enhance the durability, performance,	*

			and aesthetics of the overall building envelope, providing owners with a comprehensive, high-performance building solution that combines the flexibility of wood construction with the long-term benefits of pre-engineered metal building systems.	
72	Precast concrete	☒ Yes ☐ No	Reliant Construction has successfully delivered a wide variety of precast concrete and multi-material building projects by bringing together the right design professionals, manufacturers, and construction partners from the earliest stages of development. With extensive design-build experience, Reliant works closely with Sourcewell members to understand their operational goals, facility needs, schedule expectations, and budget requirements in order to develop practical, cost-effective solutions. This collaborative approach allows Reliant to streamline coordination, reduce project risk, and consistently deliver high-quality facilities on time and within budget. Precast concrete systems can be effectively integrated with Nucor Buildings Group pre-engineered metal building systems to create flexible, high-performance facilities that meet both structural and architectural objectives. Through Nucor's vertically integrated network of companies and manufacturing capabilities, projects can incorporate structural steel framing, bar joists, metal decking, insulated metal panels, roof systems, and precast concrete components into one coordinated building solution. This integrated approach improves design efficiency, constructability, procurement coordination, and overall project value. By utilizing advanced 3D modeling, BIM coordination, and early collaboration between design and construction teams, Nucor's systems are engineered to align seamlessly with precast concrete elements before fabrication and installation begin. This upfront coordination helps minimize field modifications, improve installation efficiency, maintain project schedules, and deliver a more durable and visually cohesive facility. The result is a building solution that combines the strength and durability of precast concrete with the efficiency, flexibility, and long-term performance advantages of integrated steel building systems. For project examples, please see: Attachment_29_Nucor_Project Examples	*
73	Prefabricated buildings	☒ Yes ☐ No	Reliant Construction brings to this RFP solution a proven experience in delivering prefabricated building systems as a design-build, turnkey contractor. We manage the full lifecycle of each project—from early planning and budgeting through design coordination, construction, and final delivery—working closely with manufacturers, designers, and trade partners throughout the process. This integrated approach ensures prefabricated systems are fully coordinated and efficiently executed in the field, resulting in facilities that are delivered on schedule, within budget, and aligned with the operational needs of Sourcewell members. ElevenTen Systems provides a fully integrated design-build prefabricated building solution focused on Cold-Formed Steel structural systems used in multifamily, hospitality, student housing, senior living, and mixed-use construction. Their approach combines design, engineering, detailing, fabrication, and installation coordination into a single, coordinated delivery model. Systems typically include structural wall panels, floor systems, decking, and enclosure components that are engineered together to improve	*

			accuracy, reduce field labor, and accelerate construction schedules. A key strength of ElevenTen's model is early-stage coordination through BIM and 3D modeling, allowing structural systems, enclosure assemblies, and building interfaces to be fully planned before fabrication begins. This improves constructability, reduces conflicts in the field, and supports a faster, more predictable installation process. The result is a prefabricated system that enhances quality control, safety, and overall project efficiency from design through completion. Nucor Buildings Group delivers prefabricated metal building systems that are engineered, manufactured, and fully coordinated before arriving at the jobsite, helping streamline the entire construction process. Each system is custom designed to meet project-specific requirements, ensuring the building solution aligns with structural, architectural, and performance needs. By fabricating primary framing and key components in advance, Nucor reduces on-site labor requirements, minimizes material waste, and helps accelerate overall project timelines. The result is a more efficient build process with improved coordination from design through installation. Their prefabricated systems include a complete package of structural framing, roof systems, wall panels, and accessories, providing a cohesive building solution that supports both performance and design flexibility while maintaining cost and schedule control. Please see additional project examples: Attachment_30_Nucor_Project Examples	
74	Services complementary to the solutions described above, including design build services, site preparation, installation, demolitions and disposal of existing structures, inspection, repair, and maintenance. However, this solicitation should NOT be construed to include "services only" solutions.	☒ Yes ☐ No	Reliant Construction and its team of industry-leading building partners provide Sourcewell members with complete, turnkey facility solutions that go well beyond simply supplying a pre-engineered building. Our approach is centered on helping each Sourcewell member develop the right facility for their operational needs, schedule, and budget while simplifying the entire design and construction process through a single-source solution. By partnering with Nucor Buildings Group, Morton Buildings, ElevenTen Systems, and other specialized manufacturers and construction partners, Reliant Construction is able to offer a wide range of building solutions. These include pre-engineered steel buildings, wood-frame metal buildings, hybrid wood and steel facilities, prefabricated and modular structures, precast concrete buildings, conventional structural steel systems, timber-frame structures, and traditional brick-and-mortar construction. This flexibility allows Sourcewell members to procure an entire facility solution through one contract with one accountable project team. Morton Buildings provides complementary services—including design-build delivery, site preparation, installation, selective demolition, and ongoing inspection, repair, and maintenance—exclusively in support of Morton-constructed building solutions. These services are integrated into a turnkey project delivery model and are not offered as standalone or services-only engagements. All professional and construction services are directly tied to the design, engineering, installation, or lifecycle support of Morton-provided buildings, ensuring compliance with the solicitation's intent and requirements.	

			Reliant Construction's role extends well beyond supplying the building shell. As an experienced design-build general contractor, Reliant provides the full range of additional services needed to successfully deliver a completed facility. These services include project planning, budgeting, conceptual estimating, architectural and engineering coordination, BIM and 3D modeling, site preparation, utility coordination, concrete and foundation work, installation and erection services, demolition and disposal of existing structures, inspections, repair services, preventative maintenance, and long-term facility support. These services are provided as part of a complete turnkey construction solution directly tied to the building project itself and are not offered as standalone "services-only" offerings. What separates Reliant Construction's organization from many competitors is real-world cooperative purchasing and public-sector construction experience. Reliant has previously performed under Sourcewell pre-engineered building contracts as both a prime contractor and subcontractor. In addition, Nucor Corporation previously held a Sourcewell contract within this same pre-engineered building category. Our team understands the importance of cooperative purchasing, schedule reliability, budget control, and delivering best-value solutions for Sourcewell members. The biggest benefit to Sourcewell members is the simplicity and efficiency of our integrated approach. Reliant Construction combines national design-build expertise, industry-leading manufacturers, vertically integrated supply chains, and local project execution into one coordinated team. Instead of managing multiple vendors, contracts, and responsibilities, the Sourcewell member works with one experienced organization responsible for delivering the entire completed facility. This approach helps reduce project timelines, improve coordination, minimize unexpected costs, and deliver durable, high-quality facilities designed to provide long-term operational value.	
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Table 7B: Depth and Breadth of Offered Solutions - Industry Specific

#	Question	Response *	
75	Describe in detail warranties offered and how they will be administered, including if they cover all products, parts, labor, technician travel, and geographic locations covered.	Reliant Construction serves as the single-point-of-contact, design-build general contractor under the Sourcewell purchasing cooperative contract vehicle, and carries full responsibility for coordinating, administering, and supporting all warranty-related obligations on behalf of the Sourcewell member. This includes overseeing warranty compliance across all integrated manufacturers and systems, facilitating communication between the Sourcewell member and product suppliers, and ensuring timely resolution of any issues that arise during construction and the full warranty period. Reliant Construction's role is to eliminate gaps between design, fabrication, installation, and warranty service so that the Sourcewell member has one accountable partner from project inception through long-term facility performance. Nucor Buildings Group warranty options are flexible, ranging from workmanship and exterior finish coverage to no-dollar-limit weathertightness protection. No-Dollar-Limit (NDL) warranties are available solely to our Contractor Installation Certification Program (CICP) Certified installers, with inspection	*

		requirements that must be met. NBG trains certified installers through comprehensive CACP training designed specifically for contractors and erectors. This training provides the knowledge, skills, and hands-on experience needed to properly supervise the on-site installation of our products. Participants receive in-depth instructions on the correct installation of our standing seam roof systems. NBG also has dedicated warranty and quality teams at the division level who manage claims and Builder training. NBG offers five (5) levels of product warranties: 1. External Material & Finish Warranty This warranty covers three categories of panel finish, each with its own term. Galvalume AZ 50/AZ 55 panels are warranted against perforation from corrosion, rupture, or structural failure for 25 years. SMP pre-painted panels are also covered for 25 years against cracking, peeling, excessive chalking, and color fade. PVDF® pre-painted panels carry a longer 35-year term, with tighter tolerances on chalking and color change. For additional details, please see: Attachment_31_Nucor_Warranty 2. Standard Weathertightness Warranty This warranty covers the roof system for 20 years, warranting it to be free of leaks caused by ordinary wear and tear under normal weather and atmospheric conditions. The "roof weathering membrane" covered includes roof panels, fasteners, connectors, flashings, elastic penetration flashings, curbs, skylights, mastic, closures, and sealants as provided by Nucor. For additional details, please see: Attachment_31_Nucor_Warranty 3. Two-Year Workmanship Warranty This warranty covers defects attributable to manufacturing workmanship for a 2-year term from the effective date, providing a baseline level of protection on all NBG metal building systems. For additional details, please see: Attachment_31_Nucor_Warranty 4. Standard No-Dollar-Limit (SNDL) Weathertightness Warranty The Standard NDL warranty also runs for 20 years and covers the same roof weathering membrane scope as the standard weathertightness warranty, with no dollar cap on repair or replacement costs. It includes one on-site visual inspection of the roof weathering membrane by Nucor upon the Purchaser's request, with a report documenting any deficiencies. For additional details, please see: Attachment_31_Nucor_Warranty 5. Premium No-Dollar-Limit (PNDL) Weathertightness Warranty The Premium No-Dollar-Limit warranty carries a 20-year term and provides the highest level of protection. It requires that the roof weathering membrane be inspected and approved by Nucor's Warranty Technician or a designated third-party independent roof consultant before the warranty becomes effective. Any	
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		deficiencies noted during inspection must be corrected prior to issuance. The owner retains the right to waive a Nucor inspection and request a third-party inspection instead. For additional details, please see: Attachment_31_Nucor_Warranty Morton Buildings, Inc. Morton Buildings provides a comprehensive, industry-leading warranty program that is administered entirely in-house, ensuring accountability, responsiveness, and consistent service quality. Warranty Coverage: •Structural Warranty •50-year warranty on treated structural lumber •50-year design snow load coverage •5-year unlimited wind load warranty Building Envelope & Materials: •20-year warranty on steel panel rust-through •35-year warranty on steel panel paint finish Workmanship & Materials: •Comprehensive warranty covering both labor and Morton-supplied materials •Non-prorated coverage for workmanship components All warranties are: •Administered directly by Morton Buildings (not third-party) •Supported by Morton-employed service and construction teams •Managed through local construction centers for rapid response Scope of Coverage Includes: •Materials manufactured or supplied by Morton •Labor required for repair or remediation •Coordination of any necessary specialty trades Geographic Coverage: •Nationwide footprint with local construction centers ensures warranty service across all regions where Morton operates •Consistent standards and processes regardless of project location Service Process: •Customer contacts local Morton office or Sales Consultant •Issue is evaluated and documented •Internal service team or construction crew is dispatched •Resolution completed with direct oversight by Morton management This vertically integrated model ensures a single point of responsibility and	
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		eliminates gaps between manufacturer, installer, and warranty provider. ElevenTen Systems ElevenTen Systems warrants that products will materially conform to agreed design and manufacturing specifications for product's intended purpose for twelve months from date of delivery unless expressly stated otherwise in accepted order. At seller's option, seller shall repair or replace defective products. All costs of removal, disposal, and installation of product and repair of surrounding construction are at buyer's costs. Warranty will be void and of no force or effect if buyer does not follow safe handling, storage, transportation, unloading, treatment, disposal, and other use practices for products.	
76	Describe your installation process and how it is managed from product order to completion.	Reliant Construction delivers the pre-engineered product within the overall design-build, turnkey solution. Each project follows a clear step-by-step flow—starting with defining the scope and Firm-Fixed Price, then moving into design and engineering, followed by fabrication, delivery, installation, and final closeout. Throughout the process, Reliant Construction focuses on steady communication and hands-on project management to make sure the Sourcewell member's needs are met, costs stay controlled, and the finished facility is delivered on time and as expected. The process begins when a Sourcewell member identifies a building need and provides project requirements such as size, use and desired building features. Reliant Construction then develops a detailed scope of the pre-engineered building solution for the Sourcewell member's review and approval. Once approved, the project moves into engineering and design, where structural calculations, stamped drawings, anchor bolt plans, framing layouts, and connection details are completed in accordance with applicable codes and project specifications. No fabrication begins until final member's approval is obtained, ensuring accuracy and reducing the risk of rework. Following design approval, materials are manufactured under strict quality control standards, with each component inspected, labeled, and prepared for installation. Shipping and delivery are then coordinated to align with the project schedule, with materials staged in erection sequence upon arrival to streamline installation and reduce jobsite inefficiencies. Prior to erection, foundations and anchor bolt placement are verified to ensure proper alignment. The building is then constructed in a systematic sequence—primary framing, secondary steel, bracing, roof and wall systems, insulation, and accessories—resulting in a fully weather-tight structure. Final inspection and project closeout include a comprehensive walkthrough with the Sourcewell member to confirm installation quality, structural integrity, and overall completion. Any remaining punch list items are addressed promptly, and upon acceptance the pre-engineered building component of the project is formally closed and warranty coverage is activated.	*

		Please note that the overall design build, turnkey is explained in Table 2, Question 28.	
77	Describe your design service offering, if available. Associated costs/fees must be clearly identified in your pricing proposal	Reliant Construction provides design services as part of a fully integrated design-build, turnkey delivery model, drawing on extensive national experience across a wide range of building types and systems. Our approach combines early planning, budgeting, engineering coordination, and construction execution into one continuous process, allowing Sourcewell members to move efficiently from concept through completion with a single accountable partner. Design services are not treated as a standalone offering, but rather as a core component of the overall project delivery strategy. The costs of such are included in our design build, turnkey Firm-Fixed Price as the total cost of acquisition. From a Firm-Fixed Pricing standpoint, design services are included within Reliant Construction's overall project price. Additionally, all engineering services and associated prices for the manufactured pre-engineered solutions, plus any other design disciplines such as civil, structural, mechanical, electric, fire suppression, etc. are all included in our turnkey, Firm-Fixed Price and are all included in the total cost of acquisition.	*

Table 8: Exceptions to Terms, Conditions, or Specifications Form (Not Scored)

Line Item 78. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) **via redline in the Master Agreement Template provided** in the "Bid Documents" section. Proposer must upload the **redlined Master Agreement Template, in Microsoft Word format** in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Response *
	No

Table 9: Selected Bid Pricing Line Items ****NOT SCORED****

Please fill out table as able. This table is not scored but will be used to prepare competitive solicitation documentation. If you do not offer these products, no pricing is required.

#		Describe Discount	Unit of Measure	Offering Provided? *	Supplier Notes
79	Lowest discount off of pre-engineered structure (shell)	15%	Each	☒ Yes ☐ No	Reliant Construction's lowest discount for the pre-engineered structure is 15%. This discount shall be recognized on the building shell (unit of measure being each). Refer to our response to Question 58 regarding our pricing model.
80	Highest Discount % Offered for Pre-Engineered Structure (Shell)	25%	Each	☒ Yes ☐ No	Reliant Construction's highest discount for the pre-engineered structure is 25%. This discount shall be recognized on the building shell (unit of measure being each) Refer to our response to Question 58 regarding our pricing model.
81	Volume Discounts	TBD	Each	☒ Yes	Reliant Construction's may offer volume discounts,

	Offered			☐ No	contingent upon the Sourcewell member's specific needs, quantities, delivery schedules, etc. This discount shall be recognized on the building shell (unit of measure being each), based upon the total number of units and the Sourcewell members' requirements.
82	Site Prep Price Per Square Foot (Lowest)	5%	Square foot	☒ Yes ☐ No	- Reliant Construction's design build solution provides a 5% discount off the applicable MSRP for the site prep price per square foot as the basis for establishing Master Agreement pricing for Sourcewell members (unit of measure being square foot). Refer to our response to Question 58 regarding our pricing model.
83	Site Prep Price Per Square Foot (Highest)	5%	Square foot	☒ Yes ☐ No	Reliant Construction's design-build solution provides a 5% discount off the applicable MSRP for site prep square-foot pricing as the basis for establishing Master Agreement pricing for Sourcewell members. Additionally, we are committed to working collaboratively with each Sourcewell member to help meet their budgetary constraints, based on their specific facility requirements (unit of measure being square foot). Refer to our response to Question 58 regarding our pricing model.
84	Turnkey Project Price Per Square Foot (Lowest)	5%	Square foot	☒ Yes ☐ No	Reliant Construction's design build solution provides a 5% discount off the applicable MSRP pricing for the turnkey project price per square foot as the basis for establishing Master Agreement pricing for Sourcewell members (unit of measure being square foot). Refer to our response to Question 58 regarding our pricing model.
85	Turnkey Project Price Per Square Foot (Highest)	5%	Square foot	☒ Yes ☐ No	Reliant Construction's design-build solution provides a 5% discount off the applicable MSRP for turnkey project price per square-foot as the basis for establishing Master Agreement pricing for Sourcewell members. Additionally, we are committed to working collaboratively with each Sourcewell member to help meet their budgetary constraints, based on their specific facility requirements (unit of measure being square foot). Refer to our response to Question 58 regarding our pricing model.
86	Labor rate for installation	5%	Manhour	☒ Yes ☐ No	Reliant Construction's design-build solution provides a 5% discount off the applicable MSRP for each project, which is the basis for establishing Master Agreement pricing for Sourcewell members (unit of measure being manhour). Refer to our response to Question 58 regarding our pricing model.
87	Restocking Fee for Standard Inventory Items	N/A	N/A	☐ Yes ☒ No	Reliant Construction and its strategic manufacturing partners do not provide standard inventory or "off-the-shelf" building solutions. Each facility is custom engineered and manufactured to meet the specific needs of the Sourcewell member, including project location, building size, configuration, intended use, applicable codes, and required structural loading criteria.
88	Freight Pricing	5%	Lump sum	☒ Yes ☐ No	Reliant Construction's design-build solution provides a 5% discount off the applicable MSRP for each project, which is the basis for establishing Master Agreement pricing for

					Sourcewell members. Refer to our response to Question 58 regarding our pricing model, and to our responses to Questions 62 and 63 regarding freight.
89	Base Price Per Square Foot Pre-Engineered Steel Frame Structure	\$30.00 - \$55.00	Square foot	☒ Yes ☐ No	The base price for a pre-engineered steel building, installed is \$30.00 - \$55.00, per square foot. Refer to our response to Question 58 regarding our pricing model.
90	Base Price Per Square Foot Pre-Engineered Wood Frame Structure	\$30.00 - \$65.00	Square foot	☒ Yes ☐ No	The base price for a pre-engineered wood frame structure with steel wall and roof panels, installed is \$30.00 - \$65.00 per square foot. Refer to our response to Question 58 regarding our pricing model.
91	Base Price Per Square Foot Pre-Cast Concrete Structure	\$25.00 - \$70.00	Square foot	☒ Yes ☐ No	The base price for a pre-cast concrete structure, installed is \$25.00 - \$70.00 per square foot. Refer to our response to Question 58 regarding our pricing model.
92	Base Price Per Square Foot Pre-Engineered Hybrid Wood & Steel Frame Structure	\$30.00 - \$60.00	Square foot	☒ Yes ☐ No	The base price for a pre-engineered hybrid wood and steel frame structure, installed is \$30.00 - \$60.00 per square foot. Refer to our response to Question 58 regarding our pricing model.
93	Pre-fabricated kits (materials only)- Wood kit	\$25.00 - \$50.00	Square foot	☒ Yes ☐ No	The base price for a prefabricated wood structure kit, materials only is \$25.00 - \$50.00, per square foot. Refer to our response to Question 58 regarding our pricing model.
94	Pre-fabricated kits (materials only)- Steel kit	\$15.00 - \$25.00	Square foot	☒ Yes ☐ No	The base price for a prefabricated wood structure kit, materials only is \$15.00 - \$25.00, per square foot. Refer to our response to Question 58 regarding our pricing model.
95	Pre-fabricated kits (materials only)- Hybrid wood and steel kit	\$30.00 - \$75.00	Square foot	☒ Yes ☐ No	The base price for a prefabricated hybrid wood and steel kit, materials only is \$30.00 - \$75.00, per square foot. Refer to our response to Question 58 regarding our pricing model.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- [Pricing](#) - Pricing.zip - Monday May 18, 2026 17:06:37
- [Financial Strength and Stability](#) - Financial Strength and Stability.zip - Monday May 18, 2026 17:07:33
- [Marketing Plan/Samples](#) - Marketing Plan Samples.zip - Monday May 18, 2026 17:07:59
- [WMBE/MBE/SBE or Related Certificates](#) - WMBE_MBE_SBE Certs.zip - Monday May 18, 2026 17:08:09
- [Standard Transaction Document Samples](#) - Standard Transaction Document Samples.zip - Monday May 18, 2026 17:08:24
- Requested Exceptions (optional)
- [Upload Additional Document](#) - Upload Additional Documents.zip - Tuesday May 19, 2026 10:06:30

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Bradley Hix, VP, Construction Consulting Solutions, Inc dba Reliant Construction

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

☐ Yes ☒ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum**" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_3_Pre-Engineered_Buildings_RFP051926 Wed April 8 2026 12:25 PM	☒	1
Addendum_2_Pre-Engineered_Buildings_RFP051926 Mon April 6 2026 03:19 PM	☒	1
Addendum_1_Pre-Engineered_Buildings_RFP051926 Wed April 1 2026 11:11 AM	☒	1